

Edward Ridge

A seasoned Manufacturing and Operations professional with attention to Details, a Problem Solver, a Strong Leader focusing on Right First Time with Years of Experience Improving Underperforming Operations from Sales to Shipping.

League City, TX 77573

edwardridge6_ex2@indeedemail.com

+1 281 410 9620

Professional Summary

Dynamic and innovative senior level Leader equipped with a wealth of experience in achieving operational and financial success. A progressive aptitude for business process mapping, running and scaling a manufacturing operation, organizational change management, and compliance. A major contributor and driver of revenue within various industries. Skilled in employee engagement and development, with a passion for conceptualizing strategic direction and developing tactical business plans to stimulate profitable growth. I am a seasoned leader and have demonstrated sound judgement and the ability to collaborate effectively across the organization, supporting operations while achieving high levels of on time deliveries, quality, and cost reductions. I have a history of delivering strong operational and financial results in challenging start-ups (Greenfield), turnarounds, and high-growth operations within the Aerospace (ITAR), Automotive, Medical, Oil and Gas Equipment, Sales and Service , Energy, Residential and Commercial Construction, HVAC, and Defense, Steel, Pipe and Tube industry, I am a Proven leader in managing distressed companies in declining and competitive markets. Setting strategies, policy deployment, vision, and building the culture.

Authorized to work in the US for any employer

Work Experience

Vice President and General Manager

General Truck Body Customs Division-Houston, TX

January 2018 to Present

Leading an international company that manufactures highly engineered over the Road and Off-Road vehicles and portable buildings that accompany same, components and assemblies for Oil and Gas, Marine, Pharmaceutical, and Medical, First Responders, Up Fitting and Out Fitting Fire and Local, State and Federal Law Enforcement industries.

My primary responsibilities as the Vice President and General Manager is to represent the company to customers, employees, and other stakeholders as I deliver against the financial and growth expectations of the business. I am challenged to grow the business by organic methods and acquisition opportunities. Drive talent development and associate's engagement. Effectively develop and execute on thoughtful business strategies with a strong commitment to talent and organizational development with a constant eye on the Supply Chain.

Working with the Engineers Department, we upgraded all manufacturing processes, evaluated them for success and then re-trained and qualified all the entire workforce, both hourly and salary on the new SOP's. This act alone contributed to an increase of 15% in production while reducing Quality issues by 55% and reduction in scrap by 65%.

The introduction of Lean resulted in an agile workplace where once dedicated lines now are able to produce on all lines Aluminum or Stainless-Steel units. This resulted in an increase of units by 10 (\$1.5m per month).

Risk assessment of all manufacture product along with visual aids and quality checks points in place to control waste and eradicate first-time quality issues, this was in total support of my policy "RIGHT FIRST TIME".

- Complete P&L, Budgeting and Finance

- Sales and Business Development CRM and Sales Force
- New Product Introduction and Production of Engineered Components
- Supply Chain and Logistic Management
- Increased OTIF to our largest customer, 28% to 96% in just six months
- Re-established great working relationships with all customers
- EH&S (10% under 2019 industry standards)
- Implemented Cost Controls
- Reduction in leads times by 25% resulting in new orders and winning new customers.

Executive Vice President & Chief Operations Officer

Wall Colmonoy Corp-Detroit, MI

March 2010 to November 2017

USA, Europe and UK Operations

Leading global material engineering group of companies engaged in the manufacturing of surfacing and brazing products, castings, machining, fabricating, assemblies, heat treating and engineered components across Aerospace, Industrial Gas Turbines, DoD, Automotive, Oil & Gas, Mining, Storage Tanks and Pressure Vessels, Compressors, Generators, Energy and other industrial applications.

Executive Vice President & Chief Operations Officer

- Instrumental in creating, communicating, and employing organization vision, mission, and overall direction. Led development and implementation of overall organizational strategy by directing, guiding, and evaluating work of other executive leaders.
- Solicited advice and guidance when appropriate, from members of the Board of Directors (in which I was a member) and others.
- Formulated and implemented strategic plan which guided direction of business and organization.
- Oversaw complete operation of the company in accordance with direction established in strategic plans.
- Evaluated success of company by using KPI's daily
- Develop and maintain a new acquisition, (due diligence new foundry)
- Maintained awareness of both external and internal competitive landscape, opportunities for expansion, customers, markets, new industry developments, and standards
- Represented company for civic and professional association responsibilities and activities in local community, state, and at national level.
- Revitalized 3 unprofitable businesses within group taking them to profitability within 6 months.

\$80M company with 185 employees in US, £60M in the UK with 190 employees

- Grew US facility top line by 28% and bottom-line by 16%.
- Complete P&L responsibility for 2 divisions including two plants in Wales, UK and 4 plants in the United States.

These 2 divisions generated \$180M in revenue annually with 375 employees.

- Charged by owner and Board of Directors to spearhead critical turnaround assignment to drive business process improvements in on-time delivery, new product introductions, build accountability, and instill a process management culture.

Maintained scrutiny of cost, delivery, and quality resulting in each of the divisions reaching financial goals

- 6 NADCAP certifications, AS9100 Rev C, ISO9001, and ESSA
- Assumed P&L accountability and managed daily business activities.
- Elected to Board of Directors both in the United States and United Kingdom
- Traveled to UK and successfully repaired a much-fractured company within 6 months that was losing £110 every month for two years. Installed a new management team and stay in the UK to ensure sustainability.

President

Doncasters Machining Aerospace and Fabrication Industrial Gas Turbines Division-Chula Vista, CA
January 1994 to March 2010

Following an extremely poor consolidation of 4 combustion fabrication, welding, and assembly facilities into one.

I assumed leadership of combined operations. Upon arrival, 68% of equipment was not operational, only 4% of the transferred product had been qualified, 2 ERP systems were in use, on time deliveries were at 23%, and key customer had 17 people (SQE) on-site to "help".

- Improved EBITDA from negative (-4.5%) to positive 18.2% and still climbing.
- Eliminated arrears of \$8mm within 12 months while continuing to meet all current requirements.
- Implemented cell and robotics manufacturing for cycle time improvement, a number of products having unacceptable lead times at 18 to 22 weeks, were reduced to 6 weeks, an industry first. (Lean/Agile Mfg.)
- Reduced inventory from \$22 million to \$6 million
- Restructured entire organization resulting in 25% reduction in headcount and improved sales/employee from \$165k to \$285k.
- Increased shipments OTIF from 7% to 93%
- Awarded AS9100, ISO9001-2008, and 6 covenant NADCAP certifications within 2 years.
- MRO designated to General Electric
- Repair & Maintenance services to Oil, Gas, and Energy Industries
- Built successful Employee Involvement Program, strong community, and customer-base relationships.
- Revitalized unprofitable \$118M business to profitable \$160M company, Scrap at .4% from a high of 12%.
- Increased sales 22%. during very rough economic period, having weekly sales meeting via the phone and also had the sales team in-house once a quarter to meet with the operations team.
- FTY rose from single digit numbers to the high 90%.
- Achieved low employee turnover, higher profits, and EBITDA, 93% OTIF.
- Maintenance, Repairs and Overhaul: MRO
- General Manager
- Doncasters Machine Division, Effingham, Georgia
- July 1994 to March 1998
- Transformed from poor quality, where the customer was in-house to sourcing and winning quality awards from same customer within 18 months.
- Led manufacturing, logistics, NPI, Engineering Sourcing, Purchasing, Sub Con, Importing, Warehousing and Fulfillment activities.
- Established full-time EH&S program.
- Grew efficiencies from 38% to a high of 85%.
- Achieved awards ISO14001, ISO18000, AS9100 and ISO9001-2008
- Maintained significant reductions in cycle times, cost reductions and dramatic improvement in OTIF (38% to 92%) utilizing Lean and SI&OP

General Manager

American Metals (TRW)-Detroit, MI
May 1982 to June 1994

MI, NC, SC, and LA

\$90 million high tech manufacturer of engineered metal products, with 3 plants in the United States. Company provided over 3,000 SKU's including tubing, various special structural steel shapes and sizes, stampings, metal blanks, wire forming for coils, specialty panels, knitting and Electronics Manufacturing. Markets served included Aerospace, DoD, Automotive, Medical, Construction, Computer, and Communication industries.

General Manager

- Senior Operating Executive with full P&L responsibilities for 3 manufacturing facilities with combined revenue of \$90 million and over 340 employees
- Led 12-person management team responsible for operations, materials, manufacturing, engineering, quality, technical programs, human resources, finance, and sales/marketing
- Achieved and surpassed all turnaround objectives and returned operations to profitability within 12 months
- Delivered significant improvements in sales, quality, production, cycle time and cost controls through implementation of advanced operating processes
- Increased sales from \$28.8 million in 1982 to sales of \$90 million in 2000
- 70% improvement in operating efficiency, 75% reduction in cycle time, 75% increase in product quality
- Successfully achieved and maintained In-Full (OTIF) from 78% to 99.1%
- Created independent work cells
- Realized ten-fold improvement in safety
- Restored credibility with all once lost customers
- Developed major public support through community contacts
- Directed re-engineering of antiquated equipment
- Attained ISO 9002, UL, and FM quality certifications

Education

BSME in Mechanical Engineering

University of Michigan - Ann Arbor, MI

MSME in Manufacturing Engineering

University of Michigan - Ann Arbor, MI

Skills

- Plant management
- Plant management
- Manufacturing
- Production planning
- Lean manufacturing

Certifications and Licenses

LSSMBB, AS, BSME, MSME, ITAR, APIC's

Present

Lean Six Sigma Master Black Belt

Advanced Business Management Certification from Cranfield Institute, Bedfordshire , UK

Present

Lean Six Sigma Black Belt

Six Sigma Certification

OSHA 10

Six Sigma Green Belt

Six Sigma Black Belt