

# Edward M. Hofer

512-732-4849

[Emhofer2022@gmail.com](mailto:Emhofer2022@gmail.com)

## **Applied Materials: Jan 2 2019**

Warehouse lead, Material handler

- 1) Warehouse lead
- 2) Receiving Lead
- 3) Material Handler
- 4) Auditor
- 5) Inventory
- 6) Reach lift operator, Forklift Operator (electric, propane and diesel)- ( Stand-up and Sitdown) Front loader, BobCat, All Terrain " Black Widow" Sky reach.
- 7) Forklift Operator- standup, Sit-down electric and propane.
- 8) Electric pallet jack operator
- 9) Reach Lift
- 10) All terrane sky reach

I keep I typically received about 20 tractor trailers a day filled with extremely sensitive and high value items to be made into kits to be Make Way for machines to read and write wafers for the Samsung electronics. I held way weekly safety meetings and sharing a safe and friendly work environment.

Did daily audits on materials receive to make sure nothing was bent cracked or broken if that were the case we could not use these pieces. Average between 65 and 70 hours a week.

## **Hire Quest: Sept 2018-current**

### **Forklift operator**

Temp day labor to permanent.

- 1) Labor, clean up, putaway.
- 2) Utilized standup and Sit-down electric and propane Lift trucks.
- 3) Custodial, house cleaning.

Worked in Bastrop as custodian with Bastrop high school.

Worked as a tempo with (MIB) Maids in Bastrop

General Labor depending on job.

Forklift operator.

This is a temp to hire firm.

Floor waxing, glass cleaning. General custodian. Deep cleaning. House cleaning in various places within Bastrop

### **Oliphant Financial LLC - Austin, TX**

- Collections Agent / Skip-tracer

November 2019 to September 2020

- Proficient Collections agent.
- Averaged 230 calls a day
- Consultative collections
- Peer support
- Averaged \$70,000 a month in collections.

Platforms used:

E-collect

E-Pay

LiveVox in bound call generator Microsoft office suite.

Brokered deals for debt settlement

Member of ACA: American Collections Agents (Licensed)

Federaly Certified in all 50 states **Collected on "Prime" paper.**

### **GoDaddy - Austin, TX**

Social Media Advisor-Expert

June 2016 to November 2019

Advise businesses on their current branding and marketing practices. Implemented a Social Media strategy.

Strategy to increase brand awareness and protect reputation.

Used Sales Force for pipeline management and cold calling as well as warm leads. Set up demonstrations with business owners to show the impact of Social Media through SMO strategy.

Maintained a goal of \$6,000 a month.

Sales Force 2.0

Join Me peer to peer software for online Demo's (1)  
One call close.

90+ cold calls a day  
Account management

### **Canon Copiers - Sacramento, CA**

Major Account Manager:

March 2009 to May 2017

- Sold connected printers, fax machines to local municipalities and large businesses. • Implemented cold call strategy and outside sales experience to hit quota goal
- Managed accounts after close.
- Bid on major accounts within local municipalities. • B2B as well as cold calling
- 50+ cold calls per day.
- Solution sales
- Account Management

### **SBC Communications - Fresno, CA**

Major Account Executive:

April 2005 to March 2009

Sold dial up phone services as well as long distant business plans.

- Used cold calling and B2B visits to close deals.
- Met with owners for calling solutions.
- Offered business solution through telephony.
- Sold DS3 • Sold long distance.

### **HostPro Communications - Los Angeles, CA**

Account Manager:

February 1998 to October 2005

- Sold ASP software.
- Sold redundant security.
- Sold rack space.
- Sold server's with daily back up (Cloud).
- Sold web pages and band width.
- DNS
- LAN
- WAN

### **Education**

Associate in Communications

Austin Community College District - Austin, TX

September 2017 to Present

## **United States Marine**

MoS Logistics expert, air wing and seal transportation expert.

Gold Star Presidential unit citation

Three times meritorious promotions.

Fought in three theaters and four combat zones

Rank: E-7

June 1980 to June 1992 -07/03/2003-09/2005

## **Oxford House Austin.**

Treasurer:

Non-profit organization helping to house those after treatment centers for addiction to alcohol and ,or drugs.