

Douglas W. Gardner
PO Box 43
Petersburgh, NY 12138
Phone: (518)268-8899
Email: ddgarman12@aol.com

Profile:

Dedicated and results oriented professional with over 7 years of negotiating experience. I am highly adaptable to any industry, with a proven track record of accomplishment.

Highlights:

- Strong negotiating and presentation skills
- Customer service and sales experience
- Beverage merchandising
- Ability to forge strong business relationships
- Excellent Math skills
- Creative innovative thinker
- Strong Organization Skills

Work History

Merchandise Execution Associate Home Depot Bennington, Vermont 2018 to present

MRO Buyer NSK Steering Systems America Inc. Bennington, Vermont 2012 to 2017

Purchasing/Inventory Manager Fred's Tents and Canopies Stillwater, New York 2010 to 2012

Perpetual Inventory Coordinator Sealy Mattress Inc. Green Island, New York 2006 to 2008

Relevant Experience & Skills

Negotiating skills
Merchandising
Inventory Rotation
Sales
Marketing
Time and project management

Invoice reconciliation
Inventory Forecasting
Business relationship management
Customer Service
New vendor development
Planogram and displays

Education

A.A.S. Marketing, Hudson Valley Community College, Troy, New York

Certificates: *Centers of Economic Growth*- 5S Lean Manufacturing, Quick Change Over and Reduction, Lean Enterprise Team Development, Value Stream Mapping, Work Place Standardization and Organization, Supervisory Training

Ias W Gardner
Petersburgh, New York 12138
8899
Email: ddgarman12@aol.com

Doug
PO Box 43
518-268-

Attention Hiring Manager,

I am writing to respond to your recent advertisement for an Account Sales Representative posted on the website Ziprecruiter.com. I believe the skills I have acquired in purchasing and merchandising would transition well into a position in sales.

In my previous roles in purchasing I have forged solid working relationships with my vendors and internal customers. I have a great understanding of what good customer service is and know how to successfully achieve goals. I am outgoing, hardworking and willing to learn whatever it takes to become a successful sales representative. I am currently working in retail and merchandise competing products and I have a keen understanding of quality merchandising and its impact on sales.

I believe I would be a great asset to your company and I would love to further discuss this opportunity with you with an interview. I can be reached by cell phone at 518-268-8899 at any time.

Sincerely,

Douglas Gardner