

DOUGLAS COOPER

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Dedicated to the customer.

PROFESSIONAL EXPERIENCE

Premier Manufacturing –Firestone CO

2016-2021

Machine Operator

Responsibilities include the precision placement of components on PCBs, maintaining the printer and the various SMT machines and ensuring that the highest standards of quality are adhered to.

Plaza Select Foods – Seattle, WA

2009-2012

Assistant Manager

Responsible for day to day operations of a small but busy downtown convenience store. Duties included opening and closing, daily balance sheets, ordering, stocking, lost prevention all with a high emphasis on customer service.

Federal Mortgage Relief Center – Phoenix, AZ

2009

Foreclosure Prevention Associate

I was the lead agent between homeowners and their lenders. I was instrumental in the renegotiating of many mortgages that allowed people to stay in their homes.

Desert Builders Supply -Mesa, AZ

2001-2008

Sales Associate/ Trainer/ General Manager

Duties included cold calling, meeting the customer's needs, closing the sale, hiring, training, and managing the day to day operations of a 25 to 40-person telemarketing office whose focus was on contractor supply. Created and implemented a step by step training manual geared toward the retention and success of new sales associates that was focused on the customer in an otherwise high turnover market.

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Education:

**Bachelor of Science
University of Phoenix 2017**

**Wilson High School Graduate
Tacoma, WA 1990**

**Awards and Certifications:
Member of the National Honor Society
Black Fox Certification**

References Available:

Laurence Stusser
Plaza Select Foods
1024 Madison St.
Seattle WA 98104
PH 206.623.0849

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Federal Mortgage Relief Center
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