

DMITRY REYFMAN

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OBJECTIVE

To obtain a purchasing oriented role utilizing my previous procurement experience

PROFILE HIGHLIGHTS

- Five years+ experience in fast paced tactical and strategic sourcing, replenishing and inventory
- Subject matter expert on cost reduction projects and vendor base maintenance and qualifications
- Highly competitive negotiator, along w/ continuous improvement process (CIP) implementation

EXPERIENCE



MattPak, **Buyer/Planner** Franklin Park (covered a medical leave) **June 2017 – August 2017**

- Managed all inventory levels, schedules, and availability of product to meet customer demands.
- Handled production and inventory plans, tracking of all vendor shipments and reports and establishing lead times for raw and finished goods
- Handled order releases/change orders and processes from approved vendors
- Discovered of product shelf life and inventory including product shortage and recovery
- Analyzed all data to ensure customer delivery and lead times; provided MRP efficiency reports



Hawk Electronics, **Purchasing & Sales** Buffalo Grove

Jan 2016 – Mar 2017

- Managed 60 accounts with a value of \$1M USD, within B2B environment, securing long term partnership
- Provided excellent administration of Blanket POs, SO's w/ numerous releases, Requisitions and related transmittals with attention to detail w/ close follow-up to assure timeliness and accuracy.
- Negotiated contracts and managed weekly MRP reports for large clients
- Successfully established & developed new clients by following leads, Internet and Web based sales and inquiries



AAR Corp, **Buyer** Wood Dale, IL

Sept 2014 – Dec 2015

- Responsible for the procurement of replacement parts for a fleet of 59 KC-10 planes; sourcing over \$3 million/year.
- Procured parts includes: valves, actuators, booms, rotary parts, drogues, pumps, ducts, regulators and etc.
- Solicited bids, analyzed those quotes, and recommend to Air Force who is the best overall vendor
- Handled funding for BER Aerospace units, finding replacements on the open market based on best price and delivery
- Interacted with internal departments like AP, Quality Assurance, Engineering, Shipping and Receiving
- Served as a liaison between vendors and the billing department resolving all invoicing disputes



Universal HDD, **Purchasing Coordinator** Lake Zurich,

Jan 2010 – Sept 2014

- Procured parts for BOM, MRO and after-market support to serve customers in US and abroad
- Achieved annual cost savings of 7.4% via negotiating and cross referencing directly interchangeable parts
- Implemented a notification system in ERP for stakeholders' access to cross reference parts when alt. vendor available
- Facilitated communication w/blueprints between suppliers and various engineering project stakeholders
- Established and qualified new vendors; lowering part costs via maximizing additional suppliers
- Maintained safety stock and reorder points for expensed and aftermarker items
- Managed reverse engineering projects utilizing drawings in order to manufacture parts at fraction of orig. cost

EDUCATION

- **BBA**, BA-Business Marketing, University of Wisconsin Whitewater - Grad of 2003

SOFTWARE

- Oracle ERP, Pack Management MRP, Fishbowl Inventory ERP&MRP, Excel and Outlook
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