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**Daniel Lightly**  
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*8/20 10:30A 10:00 - 10:30A*  


**Professional Experience**

- 10/2012-Present **Creative Channel Retail** Wilmington, NC.  
**Retail Sales**  
  - Responsible for generating sales for Cannon Cameras, and Printers.
  - Inventory Management for Cannon Products.
  - Customer Service for Brand Awareness.
- 03/2013-06/2013 **Gilbarco Vender Root** Greensboro, NC.  
**Assistant Shipping Coordinator**  
  - Assisted with the Shipment of parts for transport in the US. And Internationally.
  - Completed price quotes, and analyzed shipping budget.
  - Trained to use AS400 Computer system for Inventory analysis, and purchasing.
- 03/2012-07/2012 **United Industries** Wilmington, NC.  
**Account Representative**  
  - Responsible for servicing, merchandising, and promoting Products.
  - Generated sales by increasing brand awareness.
  - Increased sales and targeted point of purchase Marketing.
  - Managed and maintained quality, production, cost and development.
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- 08/2011- 07/2012 **John Deere/Hitachi** Winston Salem, NC.  
**Inventory and Production Assistant**  
  - Provided assistance for logistics.
  - Staged parts and materials for assembly.
  - Inspected and verified condition of parts for paint department.
- 03/2010-07/2011 **Dell Computers** Winston Salem, NC.  
**Inventory and Production Assistant**  
  - Managed and maintained parts supply for production.
  - Packing and staging computers for shipment.
- 10/2008-03/2010 **Apollo Retail** Chicago, IL.  
  - Set up and display of store layouts and inventory management.
- 02/2000-11/2007 **Stacy Greenhouses** Winston Solemn.  
**Account Rep.**  
  - Managed and oversaw large Inventories of plant stock for Home Depot and Lowes.
  - Increased sales by 17%, increasing store rankings from twelfth to second out of
  - Twenty two stores within the District.
  - Opened new accounts with landscaping businesses.

08/1995-04/2000

**NC State Port Authority  
Cargo Operations/ Inventory**

Wilmington, NC.

- Loaded and unloaded cargo for inland transport.
- Inventory: Registered bulk products such as cotton, paper, fruit and agriculture equipment.

03/1993-07/1995

**Construction Craft Services**

Wilmington, NC.

**Recruiter**

- Staffing Recruiter.
- Maintained the staffing needs for major companies.
- Opened new accounts with multiple Companies.
- Matched laborers with organizations in need of contract workers.

10/1992-11/1993

**Soar Communications**

Winston Salem, NC.

**Customer Service Representative**

- Ranked as a top five performer within my department.
- Provided customer service to Japans cardholders.
- Sold supplemental Insurance policies and maintained accounts.

**EDUCATION**

Rochester Community College, Rochester, MN.  
Studies in Liberal Arts and Marketing  
1989-1991

Winona State University, Winona, MN.  
Studies in Industrial Psychology  
1990-1991

**PROFESSIONAL TRAINING AND CERTIFICATIONS**

Farm Energy Auditor.  
Certifications with OSHA safety procedures.  
Business Travel, Club secretary. Two year term.  
Knowledge in Microsoft Office (Excel, Word PowerPoint)

**REFERENCES**

Available upon request