

Derek Conant

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Authorized to work in the US for any employer

Work Experience

Warehouse/Driver

Hanson Distributing - Kalamazoo, MI

September 2017 to Present

Pulling and packing of orders, general warehouse duties. Delivery of orders safely, and in a timely manner. Counter customer service and sales. Receiving of stock along with proper warehouse placement.

Warehouse Worker & Driver

E & R Industrial

November 2014 to September 2017

Work in warehouse doing inventory and picking customer orders.

- Deliver and unload orders to customers.
- Maintain a professional and courteous manner to customers.
- Self-driven, fast paced worker, able to complete deliveries in a very timely manner.

Merchandiser

Serv-U-Success

November 2012 to November 2014

Organize, rotate, and merchandise shelves.

- Work with store management to create product displays
- Work professionally with management and customers.
- Covered vacation for Service Team Manager - ordered weekly product for deliveries.
- Keep back stock and backroom maintained and organized.
- Product inventory.

Territory Manager

Kellogg's Snacks

April 2007 to November 2012

Sold displays, new products and maximized the product mix on displays.

- Ordered product using my handheld computer to keep the shelves full, fresh and looking great.
- Found additional opportunities to sell in displays to continually grow my territory.
- Organized, rotated and merchandise shelves during each store visit.
- Maintained a professional and friendly working demeanor with store Managers and customers.
- Worked a demanding work schedule, worked some nights, weekends and early mornings.
- Drove company car around my territory on a daily basis including up to 13 different stores within three different counties.
- Able to meet deadlines and quarterly sales goals.

- Was able to perform the demanding physical aspects of the job including climbing, stooping, bending, standing, kneeling and frequently lifting 15 lbs and occasionally up to 50 lbs.

Territory Service Representative

Kellogg's Snacks

December 2004 to April 2007

Organized, rotated and merchandised shelves.

- Transferred cases of product from the backroom to the store's sales floor.
- Ensured the Kellogg's product was on display and shelves were looking their best by properly rotating product and removing all stale or damaged packages.
- Worked as a team with my sales counterparts and management by communicating issues as appropriate.
- Followed my itinerary and was very flexible with schedule changes and performing sales job duties as needed.
- Maintained a professional demeanor with the public and store personnel.
- Covered Sales Representative vacations.
- Product inventory and resets.

DSD Receiver

Meijer - Battle Creek, MI

April 2001 to December 2004

April 2001-December 2004

- Unloaded delivery trucks.
- DSD vendor receiving
- Processing of paperwork and helped with scheduling.
- Was promoted to over-night grocery manager

Education

High school or equivalent

Skills

- Customer Service (10+ years)
- Warehouse Associate
- Picker Packer
- Box Truck
- Forklift
- Driving
- Commercial driving
- Delivery Driver Experience
- Load & Unload
- Pallet Jack
- Merchandising

- Order Picking
- Freight Experience
- Heavy lifting
- Shipping & receiving
- Warehouse Experience
- Picking and Packing
- Sales
- Communication skills
- Lawn care
- Mowing
- Landscaping
- Territory sales
- Customer service
- Retail sales
- Heavy lifting
- Load & unload
- Driving
- Forklift
- Merchandising

Additional Information

Computer Skills

- Great with handheld computer devices for ordering product and syncing to sales headquarters.
- Microsoft Excel experience.
- Experience with social media and Internet research.