

# **Deon Gamble**

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*Seeking a position as a valued member of an organization where exceptional communication and interpersonal skills, positive energy, work ethics, and talent for making customers happy will contribute to the organization's success.*

## **Summary of Qualifications**

- Outstanding interpersonal skills with a diverse array of people
- 5+ years experience in direct sales and marketing
- 5+ years experience in team building
- 5+ years management experience
- 5+ years retail sales exp
- 2 years retail management experience
- Navy hospital corpsman 4 years
- Excellent leadership and teambuilding skills, providing support to others as needed
- Outgoing and customer-service oriented
- Dependable and conscientious; ability to handle details and see projects through to completion
- Fast typist and computer savvy; proficient in Word, Excel, PowerPoint, and Access
- Proactive in learning and quick to absorb new information and tasks

- Very good with numbers and problem solving
- Very Athletic and can lift heavy equipment
- Durable, can work for long periods of time

## Work Experience

### **Branch Manager- Royalty Solutions, Fort Collins Co December 2016- present**

Branch managers oversee all day to day operations for the sales team and team supervisors. Office responsibilities consisted of running workshops, morning meetings, scheduling and also helped with payroll. Branch managers are highly proficient in face to face cx interaction, direct sales and marketing, interviewing and hiring, also team management. Branch managers are also responsible for developing the sales training for all reps and managing hours and scheduling work times.

### **Account manager- Phoenix management group, Dunwoody Ga 2017- October 2017**

**May**

Account managers partnered with Direct Tv and AT&T, and handled all face to face sales and marketing. Account managers also ensured customers with a great experience with customer service. Account managers were also in charge of team building and office responsibilities. They experienced conducting interviews and also training new hire team members. Account managers also utilized the sales system 4's, 5's, and 8's. Office responsibilities consisted of running workshops, morning meetings, scheduling and also helped with payroll.

### **Business Consultant- HMG marketing group, Atlanta Ga June 2016- May 2016**

Handled Business to business sales and marketing. Consistently navigated through an open territory (zip code) to ensure customer satisfaction. Also used customer service to provide all customers with a great experience. Consultants also had to utilize the sales system 4's, 5's, and 8's. Also efficient with Microsoft word, Microsoft excel, and Microsoft PowerPoint.

**Team leader- K-mart Atlanta Ga                      October 2015- June 2016**

Manages and leads a team of employees. Communicates company goals, safety practices, and deadlines to team. Motivates team members and assesses performance. Provides help to management, including hiring and training, and keeps management updated on team performance. Communicates concerns and policies among management and team members.

**Out bounds Material Handler- Oriellys Auto Parts, Forest Park Ga    June 2013- October 2015**

Ensure the proper products are being packed and loaded for delivery to 10-12 stores. Consistently superior in accuracy, productivity, attendance, and safety. Qualified to use riding and walking pallet jacks. Kept track of all products shipped out for the day and is able to consistently build pallets from scratch without damaging or misplacing any product. Also efficiently able to use RF scanner to scan and locate product.

**Warehouse Selector- Publix Super markets, Atlanta GA            June 2012—August 2013**

Warehouse Selector works under general supervision of warehouse manager. He is responsible for assembling and selecting cases from pick slots for store orders daily in a correct, efficient, useful manner and assembles order onto pallets using a pallet jack, fork lift or other equipment.

## **Accolades and Involvements**

- Worked as a receptionist for American Red Cross/ Community service
- Football Coaches Award (for being a team leader and respectful to coaches and players)

- 3 Star Athlete Award (all four years of high school for maintaining a B average or above)
- Young Men of Values and Principles, Participation Award
- Member of Future Business Leaders of America (FBLA), Participation Award
- Sports played: football, basketball, track, wrestling

## **Volunteer / Community Service Work**

- Gwinnett County Public Library, Centerville Branch, Snellville, GA

Assisted with special events, directed customers as needed, completed paperwork and sign-in sheets, assisted with grounds clean-up, feeding ducks in pond, and other various tasks as needed.

- Volunteer for church youth group field trips as a chaperone assistant.

Monitored youth to ensure safety and appropriate behavior, while contributing to their fun and educational experiences. Also, on an on-going basis, volunteer for various other church activities as needed, such as clothes and food drives.

## **Education**

Currently attending: Gwinnett Technical College

Major: Radiology

High School Diploma, Shiloh High School, Snellville, GA GPA: 3.0

## **Military Experience**

**Navy Hospital Corpsman (Reserve) - Atlanta NOSC November 2010-July 2014**

The hospital corpsman works in a wide variety of capacities and locations, including shore establishments such as naval hospitals and clinics, aboard ships, and as the primary medical caregivers for sailors while underway. Hospital corpsmen are frequently the only medical caregiver available in many fleet or Marine units on extended deployment. In addition, hospital corpsmen perform duties as assistants in the prevention and treatment of disease and injury and assist health care professionals in providing medical care to sailors and their families.