

Demetre Vrynios

Large Loss Logistics Coordinator

Boulder, CO 80303

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Authorized to work in the US for any employer

WORK EXPERIENCE

Large Loss Logistics Coordinator

Extreme Team Olson - Louisville, CO - 2015-01 - 2016-05

- * A senior member of the large loss team, responsible for staging and mobilization of disaster relief equipment, people and supplies for numerous multimillion dollar disaster relief projects across the United States.
- * Developed relationships with vendors and business partners who supplied items, equipment, and labor. While also negotiating optimum pricing and contract terms so that our team had priority status when natural disasters struck.
- * Organized and managed several large loss projects simultaneously, while meticulously tracking labor hours of hundreds of crew members on multiple projects.
- * Met strict deadlines and budgets; solid understanding of vendor contracts, pricing, and margin calculations.

Full Trader/ Retirement Expert

Fidelity Investments - Denver, CO - 2013-06 - 2015-11

- * Developed relationships with new and existing clients by building long term strategies, providing factual financial information, and conveying strong customer service skills at all time.
- * Provided personalized trading assistance and real time technical expertise to high opportunity, premium services and active trader clients.
- * Trading a few to a hundred different equity securities a day depending on market climates, ranging in size from a few hundred dollars per transaction up to \$500 thousand per transaction.
- * Exceeded Fidelity's expectation in knowledge and drive. In one year, I held three positions; Financial Representative, Mutual Fund trader, and finally a Full Trader.
- * An active member of two Fidelity cultural organizations, Fidelity P.R.I.D.E. and Fidelity Five. Both of these employee resource groups helped foster more equitable and safe work environments, while allowing opportunity to network and find referral opportunities.

Owner, Sales Manager, and Dispatcher

Panhandle Logistics Brokerage - Tallahassee, FL - 2009 - 2013

- * Built an independent transportation company while engaged full time in a college.
- * Focused on expanding customer relationships, through networking and being accessible with all forms of communication, at any time of the day.
- * Drove new business sales and built relationships in a niche segment of the industry. Specializing in assisting carriers find available freight to transport through online 3PL applications, and known high volume shippers.
- * Negotiated customer rates and contracted with hundreds of facilities, auctions, and manufactures. Providing unique 3PL services to the continental 48 and Western Africa via road, seaport, or railway.
- * Scheduled and tracked thousands complex and time sensitive movements.
- * Responsible for becoming intimately familiar with shipping routes, local DOT rules and regulations, and the shipping culture.

Accountant / Logistics Supervisor / Off Site Sales Associate

Jennz Transportation, Tallahassee, Co - 2008 - 2013

- * Helped design new company systems to label and prepare cargo in accordance with regulatory requirements.
- * Responsible for providing the State of Florida with monthly travel logs, fuel logs, and our fleets fuel tax claims.
- * Acted as a liaison or point of contact to all subcontractors. Assisting in loading and unloading their cargo, and granting access into storage yards during off hours and in all weather conditions.
- * Traveled to geographical cities of interest, networking with and building relationships with potential clients in order to ensure continuous improvement in operational efficiency.
- * Oversee the creation and presentations of quarterly and annual financial updates. Prepared tax documents for outside audit by a Licensed CPA.
- * Disseminated financial information to management whenever needed.
- * Provided real time information on numerous alternative transportation options to maximize the company's bottom line.
- * Requested and coordinated transportation needs with third parties, in order to meet difficult deadlines.

Quality Assurance Inspector

Larimer County Natural Resources - 2006 - 2008

Seasonal position)

- * Focused on monitoring water quality within the Colorado Big Thompson Project.
- * Trained ramp inspectors and helped inspect water vessels both leaving, entering bodies of water connected to the Big Thompson Project.
- * Participated in educational seminars, teaching boat owners proper techniques to dry, and store your boat. As well as proper techniques to ensure invasive microbial water species do not transfer from one body of water to another.

team member, performing inspections and final close-out checks

US Navy - Kings Bay, GA - 2002 - 2006

on weapons prior to transportation or storage.

- * Performed preventative maintenance and corrective maintenance on both hydraulic and pneumatic systems associated with weapon launch systems.
- * Responsible team member for the shipping, unloading, loading and storage of missiles, weapons and torpedoes of all different types.
- * Ensured nuclear deterrence by maintain an active presence at sea, training and preparing for every kind of catastrophe imaginable.

EDUCATION

B.A. in Business Administration

Flagler College - Saint Augustine, FL

2009 - 2013

SKILLS

EXCEL, MICROSOFT EXCEL, MULTITASKING, OUTLOOK

MILITARY SERVICE

Service Country: United States

Branch: Navy USS Tennessee 734 Gold
Rank: E4
2002-01 - 2006-03

CERTIFICATIONS/LICENSES

Series 63

Series 7 License

ADDITIONAL INFORMATION

Technical Skills

Microsoft Excel, Outlook, Calculating and compiling data, actively working with several 3PL software platforms, manual dexterity, prioritizing work and multitasking