

Bradley Davoli

1105 Upper Meadow Ave
Charleroi PA 15022
Primary Phone: 724-797-6595
Email: theironravs@yahoo.com

EXPERIENCE

Valley National Securitiy - Washington, PA

08/01/2013 - 01/01/2014

Security Guard

Oversee all vehicles who arrive on site and keep a tally of the number of people at all time. Working in the well service industry with Rice Energy and Range Resources.

Bradley Steadman - California, PA

10/26/2009 - 05/12/2012

Telemarketer

- Deliver prepared sales talks, reading from scripts that describe products or services, in order to persuade potential customers to purchase a product or service or to make a donation.
- Contact businesses or private individuals by telephone in order to solicit sales for goods or services, or to request donations for charitable causes.
- Explain products or services and prices, and answer questions from customers.
- Obtain customer information such as name, address, and payment method, and enter orders into computers.
- Record names, addresses, purchases, and reactions of prospects contacted.
- Adjust sales scripts to better target the needs and interests of specific individuals.
- Obtain names and telephone numbers of potential customers from sources such as telephone directories, magazine reply cards, and lists purchased from other organizations.
- Answer telephone calls from potential customers who have been solicited through advertisements.
- Telephone or write letters to respond to correspondence from customers or to follow up initial sales contacts.
- Maintain records of contacts, accounts, and orders.

EDUCATION

Califronia University of Pennsylvania

08/01/2009 - 05/01/2013

California, Pennsylvania

Post-secondary education, no degree or certificate

Sports Management

Reason for Leaving:Personal Issues

Charleroi Area High School

08/29/2005 - 06/05/2009

Charleroi, Pennsylvania

High school graduate or equivalency certificate (GED)

REFERENCES

Name: Cheplic, Joe
Years Known: 16
Day Phone: 724-554-5595

Name: Steadman, Brad
Years Known: 4
Day Phone: 412-266-6588