

David L. Rabb
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Objective

To find a mutually advantageous position utilizing my extensive, successful experience in customer service, sales, accounting and / or management.

Professional Experience

Transamerica 20019-2021

Customer Service Representative / Retirement Solutions

Manage retirement accounts – 401, 403, 457,
Initiate loans & withdrawals
Assist in resolving ongoing issues

Dish Network 2012-2018

Sales Representative

Responsibilities

Sell television, phone and internet service
Educate potential clients to benefit of Dish products
Inbound call center
Maintain a close rate greater than 30 %

Accomplishments

Top sales agent November 2012, October 2013
Consistently in top 10%

Jewish Family Service 2008 – 2010

Manager, Weinberg Food Pantry (WFP)

Responsibilities

Market and promote WFP to donors, community organizations and individuals
Manage capitol and operating budget
Maintain accurate inventory control
Acquire food product through food recovery, donations and purchases
Collaborate with grant writer to provide specific data as needed
Insure that WFP facility adheres to all ADA and health regulations
Implement community programs including: High Holy Day food drives, Passover Seder Project, Thanksgiving Baskets, Lunch & Learning, Summer Youth Corps
Supervise staff and volunteers
Develop meaningful service opportunities

Accomplishments

Maximized WFP facility to increase capacity and accommodate community functions
Designed “*client choice*” best practices model of food selection establishing a shopping environment
Systematized food recovery and procurement, warehouse management, and food distribution to clients
Developed computer reporting systems for product and client demographic data
Promoted productive ongoing relationships with synagogues, religious schools, youth organizations, foundations, and area businesses
Broadened donor base to include additional retailers, wholesalers, private foundations and individuals to achieve goals for WFP
Established effective methods of communication with challenging and non-English speaking individuals

Gemini Inc, Insurance Agent, Colorado 2006-2008
Insurance Agent, Colorado
Sold health insurance to individuals and families

GlobalLink 1996-2003
Consultant, Colorado

Formal Education and Licenses

Bachelors of Arts in Economics
University of Massachusetts / Amherst

Associate Bachelor of Science in Engineering
Worcester Junior College, Worcester, MA

Licensed Private Pilot

Professional References Provided Upon Request