

Danielle Weedin

Loveland, CO

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Work Experience

Buyer

In-Situ - Fort Collins, CO

November 2022 to Present

- Assisted in testing and implementation of Dynamics ERP system
- Worked cross functionally and proactively to ensure consistent supply in a lean Kanban environment
- Created and implemented detailed step by step training instructions

Director of Procurement, Supply Chain Manager

PetDine LLC - A Division of Archer Daniels Midland - Fort Collins, CO

August 2019 to November 2022

- Increased production 192% from March 2021 to June 2022 by ingredient planning and cross-functional teams
- Controlled purchasing of packaging and ingredients for ~3.1 million pounds of production
- Supported secondary facility with ingredient and packaging planning
- Eliminated previous years 24% decrease in production at EOY with risk analysis and strategic purchasing
- Acted as gatekeeper for final approval of product formulation and ingredient inclusion rates
- Coordinated transition of client supplied materials to PetDine purchased materials to decrease production outages and scheduling changes
- Assisted project manager during planning phase of new facility buildout

EDI Compliance and Inventory Analyst

LILLEbaby LLC - Golden, CO

August 2017 to August 2019

- Managed compliance and order processes for Target, Bed Bath & Beyond, Walmart, and other major retailers
- Assisted in ERP system transition from QuickBooks to NetSuite for all retail partners
- Maintained inventory accuracy across 15 locations and performed end of month reconciliation
- Reduced end of month reporting time by implementing inventory efficiencies
- Trained new and existing employees in NetSuite processes and efficiencies
- Successful self starter and excellent time management skills, demonstrated by working remote

Logistics Manager, Accounts Receivable

phil&teds USA - Fort Collins, CO

March 2015 to August 2017

- Reduced avoidable shipment related charge backs from Amazon by 97% from 2015 to 2016
- Cross functional coordination to ensure best customer experience

- Reduced personnel expenses by absorbing accounts receivable duties
- Managed two 3PL warehouses in North America
- Directed back end order processing for independent and EDI customers in North America

Inside Sales/ Customer Service Supervisor

Ultimate Support - Loveland, CO

December 2012 to March 2015

Managed 7 rep firms and 750 independent dealers

- Performed accounting, logistics and end user support duties to assist overburdened departments and ensure timely customer service
- Coordinated between shipping, sales and purchasing to ensure accurate stock levels and on time delivery

Floor Sales Representative

Guitars Etc. - Longmont, CO

June 2011 to December 2012

- Redesigned rental program to mitigate lost revenue from previous programs, as well as increase foot traffic and in-house lessons
- Worked with suppliers to ensure consistent product in stock

General Manager/Buyer

Boomer Music Company - Fort Collins, CO

October 2004 to May 2011

- Built relationships with multiple types of customers for customer retention and increased sales
- Supervised and scheduled 10 employees on the retail sales floor
- Oversaw rent-to-own program of 800+ instruments

Education

Bachelors in Business

Colorado State University - Fort Collins, CO

January 2008 to December 2009

Associates

Front Range Community College - Fort Collins, CO

August 2005 to December 2007

Skills

- ERP Systems
- Supply Chain
- Kanban
- Procurement Management
- EDI
- Agile
- Lean

- NetSuite
- Purchasing
- Forecasting
- Project Management
- Team Management
- Risk Analysis
- User Acceptance Testing
- Quality Assurance

Links

<http://www.linkedin.com/in/daniweedn>