

# Daniel Thompson

Saint Paul, MN

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I have nearly 2 years of experience driving commercial vehicles, most of that was safely transporting kids from pre k - grade 12. I also drove a dock truck for a summer. I have experience operations manager experience/ over \$50 million dollars in p&l responsibility. I've worked in multiple levels of management including Assistant Manager, Store manager and District manager. I bring transferable skills which include: Communication, Listening skills, a commitment to the truth, Empathy, Persuasion, Leadership, Focus, Division of work, Obstacle remover, Administrative and financial skills.

## Highlights

- 7 years of multi-unit management 8 or more stores.
  - 15 years with P&L responsibility.
  - 15 years recruiting.
  - 15 years marketing.
- Nearly 2 Years of commercial driving experience.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## WORK EXPERIENCE

### **Standby Driver (Sub driver)**

First Student - Oakdale, MN - January 2014 to Present

#### Responsibilities

Cover routes for drivers that call off from work or open routes. I Safely transport children to and from school.

#### Skills Used

I have my class b license with air brake, passenger and school bus endorsement.

### **Realtor**

Keller Williams Premier Realty - Vadnais Heights, MN - August 2013 to Present

#### Responsibilities

I negotiate the purchase and or sale of homes for clients

### **Service Manager**

Firestone Complete Auto Care - Apple Valley, MN - July 2012 to August 2013

#### Responsibilities

Priced quotes for sales team to provide to customers. Worked with mechanics to determine what needed to be repaired. Worked with parts stores to get the best price on parts.

### **Service Center Manager**

Valvoline Instant Oil Change - June 2009 to May 2012

Develop sales teams to achieve the established financial plans, sales goals and customer service objectives.

- Conduct store performance appraisals - Evaluate managers and provided feedback, development opportunities to increase promotion opportunities to store manager.

- Train and mentor managers with techniques to increase sales and develop their teams
- Perform new employee orientation classes.
- Teach sales training classes

### **District Manager**

Ritz Camera and ProEx Portraits - March 2005 to June 2009

Recruited sales associates and managers to fill store needs

- Performed B2B sales for increased revenue opportunities.
- Worked on sales floor during peak sales periods.

### SKILLS

Class B drivers license w/ air brake, passenger and school bus endorsements.

### LINKS

<http://danthompson.kwrealty.com>