

Danel Diaz Rodriguez

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PROFILE

My name is Danel Diaz, I am a hard worker and I love to challenge myself everyday. I am always looking for new ways to expand my knowledge and learn new skills. The best way to describe me is that I am a happy human being I am always trying to get a smile from everybody. I consider myself a fast learner and always open to new ideas.

Experiences

Tropical Shipping, Accounts coordinator, Cargo inspector and Stockroom Coordinator – 2019- 2022

My responsibilities as an Accounts coordinator is to schedule cargo shipping, consolidate cargo, customer service, prepare loading guides for 40' or 20' containers to go overseas to my customers in the different islands. I have to track loads gather all the necessary documents for cargo to be clear to load and data entry.

As a Cargo inspector my responsibilities are to receive cargo from customers that are shipping to the islands in the Caribbean. I have to create a profile for the customer to receive their cargo get the weight and dimensions and create a shipment number for their cargo. Between my responsibilities I have to drive a forklift handle cargo that weights from 20 lbs or over 5,000 lbs to fragile merchandise that the customer trust us with. The task that I consider the most important of all of them is the customer service, the way you interact, talk, listen and take care of the customers is the engine of any business.

Stockroom coordinator responsibilities are to manage cargo coming in and out to Tropical Shipping for the company's own use, so I am in charge of verifying shipments coming in open boxes, crates, pallets machines and make sure that everything matches PO from the marine and island buyers. I also have to create an invoice based on the items that the island office or the vessels need, gather all the items put them on pallets or handle crates or big cargo with forklifts put inside a container seal it and make sure that the booking number on the system has all the data entry needed to sail. In other matters I have to receive containers from the different island with tropical shipping inventory

items that needs repair schedule pick ups with repair shops or deliver cargo for repair and follow up with the shops to send cargo back with the necessary repairs.

Shoe Carnival, Store manager — 2012-2017

I started in Shoe Carnival as a sales associate my responsibilities was customer service, cashier, store organization, restock, receiving. Then I became a full time associate, then assistant manager and store manager my responsibilities changed I had to make schedules coach my associates hire new associate train them find their strengths, skills and weaknesses. Another important responsibility as a store manager was to be aware of our store numbers for the year, weekly goals, quarter goals, unit per transaction, traffic conversion, opening, closing and deposit and making sure the store is ready to open the next day.

Finish line, Store manager — 2018-2019

I started as a manager in training until they gave me my own store and I make the years goal I worked really hard until they gave me a bigger store with more volume my responsibilities as a store manager was a lot of selling pushing units per transaction additional accessories coaching my staff on how to approach customers, selling techniques, schedules, office conference calls, wall set ups for different types of events and season sales and customer service.

TJ Maxx, sales associate — 2010-2012

As a sales associate I have to restock merchandise, customer service, cashier offer credit cards and shipping and receiving.

Express, sales associate — 2020-2021

My responsibilities were customer service, selling, cashier, restock, shipping and receiving.

References

Kevin Valle (Shoe Carnival Manager)

Jason (Express manager)

Jesenia Cruz (Accounts coordinator supervisor)

Robert Stanley (Warehouse manager)

Scott Chastain (Warehouse supervisor)

Rosell Davis (Traffic manager)