

# DEEPAK DABAS

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## STRATEGY/TECHNOLOGY CONSULTANT

MBA candidate with 6 years of experience in Banking, Financial Services & Insurance (BFSI), Healthcare industries. Expertise in client management overseeing business improvement initiatives and aligning technology services with business goals. Consulting expertise in prioritizing and managing complex projects from inception to completion.

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### EDUCATION

**Simon Graduate School of Business - University of Rochester, Rochester, NY** **June 2012**  
**Master of Business Administration**, Finance and Competitive & Organizational Strategy

- Mark S. Ain Scholarship recipient (GMAT - 710), GPA - 3.8 (Dean's List, top 2% of the class)

**Bharti Vidya Peeth College of Engineering** **2001 - 2005**  
**Bachelor of Technology**, Computer Science Engineering

- Vice President, National Student Union of India: Led teams of up to 1,200 students in organizing events.
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### EXPERIENCE

**US Refined Fuels, Superior Plus Corporation, Rochester, NY** **2011**  
**MBA Intern, FP&A and Strategy & Acquisitions Group**

- Performed business enterprise and equity valuations using Comparable companies, Precedent transactions & DCF approach based on analysis of financial statements/projections encompassing M&A activity worth \$23 million.
- Designed integrated financial models to forecast financial growth and analyze pro forma effects of M&A activity. Streamlined the Financial Acquisition models for Valuations making the models more robust and flexible.
- Prepared monthly US\$ cash flow statements, incorporating Foreign exchange rates and intercompany lending that led to reconciliation of difference of \$3.6 million.

**Royal Bank of Scotland (RBS) - Delhi, India** **2009-2011**  
**Software Engineer Lead, RBS Insurance and Global Banking & Markets (GBM)**

- Managed a team of nine to develop and integrate Phase-1 Solvency II project to comply with EU directives introducing economic risk based solvency requirements. Presented findings to Head of Insurance.
- Analyzed data from 140 source systems to identify sources of operational risk, credit risk, market risk, counterparty risk, underwriters & reinsurance risk for capital modeling, supervisory and disclosure requirements.
- Involved in designing & modeling for Solvency II Risk data warehouse and providing Business Intelligence solutions for the capital modeling tools, incorporating the learning's from BASEL II.
- Presented on the implications of regulatory initiatives like BASEL III, Dodd-Frank Act (Volcker Rule), Living Wills on Financial institutions to the GBM and the Insurance groups.
- Involved in developing risk management framework which included economic capital, model development & validation, risk aggregation, financial distress and bankruptcy.
- Developed three-tier architecture for handling cross-functional and cross-nation teams like treasury, global banking & markets and insurance for appropriate risk escalation, resulting in smooth functioning of the project.

**United Health Group (UHG) - Delhi, India** **2007-2009**  
**Associate Lead, United Health Group Information Services**

- Designed and automated the manual claim adjudication process and the No claim bonus functionality increasing operational efficiencies and bringing down the costs by USD 10 mm annually and reducing time by 90%.
- Awarded the 'Innovator' for developing an online development framework, which was used as a standard across the organization, automating project developmental activities and reducing development time by over 90%. This also led to my team getting the Team of the Year award in 2008.
- Prepared budgeting and resource estimation plans for project modules to manage a variety of multinational vendors, bringing down the costs of the project by 30%.
- Created spreadsheet models to manage variable data inflow and claim-processing that led to better client service.

**Interra Information Technologies - Delhi, India** **2005-2007**  
**Member of the Technical Staff**

- Streamlined the quality control/assurance processes, helping the organization get CMM Level 5 certification.
  - Mentored and trained a batch of 25 trainees that were later moved onto live projects saving USD 50,000.
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### ASSETS & INTERESTS

- Started an IT company providing solutions in healthcare. Strategized, researched and secured international tie-ups.
- Proficient in IBM Mainframe technologies, MS Excel, Visual Basic, Java, C++, COBOL, SQL, SAS, DB2, CICS.