

Dan Nelson
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Profile

Seasoned Supplier Manager/Senior Buyer with a 29 year record of accomplishments in manufacturing supply chain roles, including demand planning, purchasing, materials management, contract management and off-shore manufacturing. Driven team leader with exceptional communication skills and positive attitude. Committed to organizational success through creative thinking, strong work ethic and attention to detail.

Professional Experience

Senior Buyer/Supplier Manager StorageTek/Sun/Oracle 1993-Present

- Manage all purchasing activities for clean room wafer-fabrication facility, including raw materials, consumables, capital equipment, services and equipment spares with annual spend of \$2m
- Purchase finished recording head assemblies, prepare and administer all RFQ and RFP requirements for both sustaining and NPI products – annual spend \$20m
- Provide component sourcing and general purchasing guidance for recording head assembly CM located in China
- Contract management for 40+ key suppliers, supporting both the wafer fabrication facility and overseas head-assembly operation
- Direct customer interface for internal and external head assembly customers, and experience with managing vendor managed inventories and auto invoicing
- Purchasing and demand planning for critical head assembly components from domestic and foreign suppliers for NPI and sustaining products
- ERP/MRP Subject Matter Expert with Oracle & SAP software, relied upon through multiple successful system changes
- International travel on multiple occasions to China Singapore, Malaysia and Europe

Material Coordinator StorageTek 1990-1992

- Performed expediting and P.O. maintenance functions for 5 buyers
- Supported tape and disc storage products with connector and cable commodities
- Assisted in negotiation and preparation of corporate pricing agreements
- Organized training activities to prepare coordinators for buying function

Materials Analyst/Material Coordinator Martin Marietta 1987-1990

- Procurement of electrical and mechanical components for Titan launch vehicles
 - Assisted buyers with contract activities – negotiations amendments, etc
 - Acted as on-site field expeditor for electrical suppliers in L.A. area
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Education

1987

B.S. - Marketing – Metropolitan State College – Denver Colorado