

# Corey Smolen

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(860) 942-1349

## Work Experience

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### **Business Operations Analyst**

Oracle Corporation

April 2016 to Present

- Manages sales operations across 5 lines of businesses and analysis while driving strategy around continuous improvement.
- Documents key business processes.
- Facilitates key strategical discussions with leadership.
- Analyzes dashboards and reports in order to obtain key sales performance indicators.
- Presents findings to sales management.
- Helps facilitate pipeline data cleanup efforts in Sales Cloud.
- Produces weekly/monthly/ad hoc reports that are distributed to management/finance.
- Discovers areas of improvement within sales operations processes and presents solutions.
- Creates Data Visualization (DV) tools to automatically pull data from Oracle Sales Intelligence.
- Coordinates with development team to create automatic tools using Oracle Apex.

### **Marketing Research Analyst**

Wordcom Inc - Ellington, CT

November 2013 to April 2016

- Maintained and developed Microsoft Access databases for marketing campaigns for various financial institutions.
- Displayed tracking results from Access database to collaborate results with various clients.
- Created Excel data report in order to share the results with various clients.
- Analyzed trends using similar tracking reports.
- Constructed VBA codes and uses macros to automate selection and tracking databases.
- Coordinated and participates in daily meetings to discuss results and how to communicate those results to the client.
- Utilized advanced marketing intelligence to select best prospects per mailing.
- Generated queries on large data sets in SQL Server 2012.
- Connected Excel spreadsheets to SQL Server views/tables to display data.
- Designed batch files and PHP codes to automate file imports and running stored procedures.

### **Logistics Manager**

International Aero Engines - East Hartford, CT

March 2012 to November 2013

- Updated and maintained Microsoft Access databases for available used engine parts.
- Generated queries in Access databases to manipulate data.
- Provided company with key performance (KPI's) indicators using Microsoft Excel.
- Created graphs to show visual of KPI's to upper level management.

- Maintained KPI's to be able to be shown on the Ops Center Screens.
- Built advanced Microsoft Excel spreadsheets with macros using VBA codes.
- Collaborated with various professionals worldwide.
- Formulated purchase orders for parts to be repaired.
- Attended professional meetings with various professionals within the company.

## Education

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### **B.S in Business Information Systems, Accounting, Business Administration**

Eastern Connecticut State University - Willimantic, CT

August 2007 to December 2011

## Skills

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- Microsoft Office
- Quickbooks
- Powerpoint
- Excel
- Microsoft SQL Server
- Microsoft Access
- Power BI
- Microsoft Visual Studio
- Visio
- Microsoft Project
- Sales Management
- Data Analytics
- VBA
- Vb.Net
- Microsoft Word