

Christopher Viscarra

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PROFESSIONAL SUMMARY

Competitive Route Sales Representative with strong background providing customers with specific products to address needs and requirements. Effective in handling orders and ensuring delivery of accurate shipments in alignment with strict schedules. Detailed professional possessing creative mindset and talkative personality.

EXPERIENCE

Route Sales Representative, Farmer Brothers 2014-Present

- Ensured all customers on a daily set schedule receive delivery and service as required.
- Accountable for retaining existing customers on the route through great service and building customer trust.
- Manages invoices, inventory, and collections daily.

Account Manager, Dr.Pepper Snapple Group,2011-2014

- Builds relationships and depth of understanding of Customer expectations and ensuring timely execution of order fulfillment functions.
- Accountable for the day to day execution of customer orders, track and trace, securing Proof of Delivery, coordination of customer returns as well as ensuring that the customer receives an accurate invoice.

Produce Clerk, King Soopers, Broomfield, CO 2008-2011

- Review/inspect products for quality and freshness and take appropriate action with those items.
- Adhere to all food safety regulations and guidelines.
- Assist in planning, organizing and supervising the inventory process.

EDUCATION

Ranum High School, Denver, Colorado — High School Diploma, 2003

SKILLS

- Customer Relationships.
- Customer Service
- Sales Goals
- Sales Goals
- Inventory Control
- I am Bilingual (Spanish)