

Christopher Siefken

Skilled Welder with expertise in MIG Welding Techniques

Timnath, CO 80547

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Authorized to work in the US for any employer

Work Experience

Welder/Fabricator

JMF Enterprise-Windsor, CO

October 2023 to January 2025

- Performed various welding techniques including MIG, TIG, and stick welding to join metal components
- Interpreted blueprints, drawings, and specifications to determine welding requirements
- Operated and maintained welding equipment such as welders, torches, grinders, and plasma cutters
- Ensured proper safety measures were followed at all times during the welding process
- Collaborated with team members to plan and execute complex welding projects within specified deadlines
- Fabricated metal structures according to project specifications using precise measurements
- Maintained accurate records of work performed including materials used and hours worked on each project
- Troubleshooted equipment malfunctions or defects to minimize downtime during production processes
- Operated overhead cranes or forklifts to move heavy materials or equipment as needed for welding tasks
- Utilized precision measuring tools such as calipers or micrometers to ensure accurate dimensions in welded components
- Maintained a clean work area by organizing tools/equipment properly after completing each task
- Welded parts together manually or using automated machinery depending on project requirements
- Conducted visual inspections of finished welds for defects such as cracks or porosity before finalizing projects
- Operated plasma cutters to prepare materials for welding or remove excess metal
- Performed routine maintenance on welding equipment to ensure optimal performance and prevent breakdowns
- Adhered to all safety regulations, including wearing appropriate personal protective equipment (PPE)
- Worked in various environments such as construction sites, manufacturing plants, or fabrication shops
- Maintained a high level of accuracy and attention to detail when executing welding tasks
- Demonstrated strong problem-solving skills by identifying and resolving issues during the welding process
- Collaborated with project managers to develop project timelines and prioritize tasks accordingly
- Maintained inventory of welding supplies and consumables, ensuring adequate stock levels at all times
- Communicated effectively with team members, supervisors, and clients regarding project updates or changes
- Demonstrated proficiency in reading technical drawings, blueprints, schematics, or other engineering documentation

Welder/Fabricator

J.Stewart Craft and Fabrication-Greeley, CO

October 2022 to September 2023

- Performed various welding techniques including MIG, TIG, and stick welding to join metal components
- Interpreted blueprints, drawings, and specifications to determine welding requirements
- Operated and maintained welding equipment such as welders, torches, grinders, and plasma cutters
- Ensured proper safety measures were followed at all times during the welding process
- Inspected welded joints for quality assurance and made necessary repairs or adjustments
- Collaborated with team members to plan and execute complex welding projects within specified deadlines
- Fabricated metal structures according to project specifications using precise measurements
- Worked with a variety of metals including steel, aluminum, stainless steel, and cast iron
- Maintained accurate records of work performed including materials used and hours worked on each project
- Assisted in the development of new welding procedures to improve efficiency and quality standards
- Troubleshooted equipment malfunctions or defects to minimize downtime during production processes
- Operated overhead cranes or forklifts to move heavy materials or equipment as needed for welding tasks
- Utilized precision measuring tools such as calipers or micrometers to ensure accurate dimensions in welded components
- Implemented cost-saving measures by optimizing material usage without compromising structural integrity
- Participated in continuous improvement initiatives by suggesting process enhancements or workflow modifications
- Maintained a clean work area by organizing tools/equipment properly after completing each task
- Welded parts together manually or using automated machinery depending on project requirements
- Conducted visual inspections of finished welds for defects such as cracks or porosity before finalizing projects
- Collaborated with quality control personnel to ensure compliance with industry standards and specifications
- Operated cutting torches or plasma cutters to prepare materials for welding or remove excess metal
- Performed routine maintenance on welding equipment to ensure optimal performance and prevent breakdowns
- Adhered to all safety regulations, including wearing appropriate personal protective equipment (PPE)
- Worked in various environments such as construction sites, manufacturing plants, or fabrication shops
- Maintained a high level of accuracy and attention to detail when executing welding tasks
- Demonstrated strong problem-solving skills by identifying and resolving issues during the welding process
- Completed projects within budget constraints by effectively managing time and resources
- Collaborated with project managers to develop project timelines and prioritize tasks accordingly
- Maintained inventory of welding supplies and consumables, ensuring adequate stock levels at all times
- Communicated effectively with team members, supervisors, and clients regarding project updates or changes
- Demonstrated proficiency in reading technical drawings, blueprints, schematics, or other engineering documentation

Sales Manager

Valley Nissan-Longmont, CO

July 2020 to October 2020

- Led a team of 10-20 sales representatives, providing coaching and guidance to drive performance and achieve revenue goals
- Implemented CRM system to track customer interactions and improve sales forecasting accuracy.

- Collaborated with marketing department to develop effective promotional campaigns that increased lead generation.
- Analyzed market trends and competitor activities to identify opportunities for business growth and adjust sales strategies accordingly
- Conducted regular training sessions on product knowledge, objection handling techniques, and closing strategies for the sales team
- Established strong relationships with key accounts, resulting in repeat business and referrals
- Managed the entire sales cycle from prospecting to closing deals, consistently achieving high conversion rates
- Implemented incentive programs to motivate the sales team and drive performance improvements, resulting in an increase in monthly revenue
- Identified customer pain points and developed tailored solutions that addressed their specific needs, leading to increased customer satisfaction scores.
- Created comprehensive sales reports analyzing KPIs such as conversion rates, average deal size, and pipeline velocity for senior management review

Sales Manager

Greeley Nissan Volkswagen-Greeley, CO

February 2017 to July 2020

- Exceeded sales targets.
- Led a team of 10-20 sales representatives, providing coaching and guidance to drive performance and achieve revenue goals
- Developed and implemented strategic sales plans to penetrate new markets, resulting in a XX% increase in market share
- Negotiated key contracts with major clients, resulting in a increase in annual revenue
- Implemented CRM system to track customer interactions and improve sales forecasting accuracy.
- Collaborated with marketing department to develop effective promotional campaigns that increased lead generation.
- Analyzed market trends and competitor activities to identify opportunities for business growth and adjust sales strategies accordingly
- Conducted regular training sessions on product knowledge, objection handling techniques, and closing strategies for the sales team
- Established strong relationships with key accounts, resulting in repeat business and referrals
- Managed the entire sales cycle from prospecting to closing deals, consistently achieving high conversion rates
- Implemented incentive programs to motivate the sales team and drive performance improvements, resulting in an increase in monthly revenue
- Identified customer pain points and developed tailored solutions that addressed their specific needs, leading to increased customer satisfaction scores.
- Collaborated with cross-functional teams (marketing, operations) to ensure seamless execution of client projects from start to finish
- Created comprehensive sales reports analyzing KPIs such as conversion rates, average deal size, and pipeline velocity for senior management review

Skills

- Fabrication
- Plasma Cutting
- Quality Inspection
- Electrical Experience
- Calipers

- Micrometer
- Welding
- Precision Measuring Instruments
- Blueprint Reading
- Manufacturing
- Forklift
- Assembly
- Hydraulics
- Mechanic Experience
- Mechanical Knowledge
- Low Voltage
- Quality Assurance
- Schematics
- Auto body repair
- AUTOMOTIVE PAINTING
- MIG welding
- Power tools
- Hand tools