

CHRIS BISHOP

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OBJECTIVE

Experienced manager with seventeen years of experience in the steel industry and commercial/residential construction. Utilizing my experience, I feel that I can assist in the growth and advancement within while simultaneously growing and improving myself.

EXPERIENCE

Sparks Crane LLC.

Project Manager/Estimator | November 2016 – Current

- Established standards and procedures for new steel erection division within an existing crane rental organization.
- Solicited RFP/RFQ from General Contractors and Fabricators, provided material take-off and proposals for potential work.
- Handled all pre-qualification documentation.
- Since beginning employment I have provided over \$2.5million in RFP's and over \$520,000.00 in contracts.

Aspen Integrated Systems Inc.

Owner | September 2014 – October 2016

- Founded AIS Inc. to provide Aspen, CO with a company that could provide high-end AV, security, lighting, shades, HVAC and combine them into a one call solution.
- Maintained an A rating with the BBB.
- Responsibilities; staff of seven employees, all sales & design, marketing, majority of programming and testing, accounting AR & AP and compliance with local AHJ.
- Designed multiple one-off systems; capacitance behind stone access control system and 1½ miles point to point wireless solar powered CCTV system, etc.
- Utilized multiple manufacturers Crestron, Lutron, RTI, AMX, Crown, Marantz, Denon, Integra, Onkyo, Crown, Snap AV, Key Digital, JBL, Bose, James Loudspeaker, Revel, Mid Atlantic, Niles, LG, Sharp, Samsung, Nest, Sonos, JVC, 2GIG, DSC, DMP, Elk, Ademco, Linear, Interlogix, Aiphone, Digital Watchdog, Axis, Samsung CCTV, HIK Vision, Silent Knight, Fire Lite, Siemens, Ubiquiti, Ruckus, Ihiji, OVRC, D-tools, Quickbooks and many others.

Proguard Protection Inc.

Vice President of Operations | March 2011 – September 2014

- Supervised staff of three salesmen, six technicians, six office staff and multiple contractors.
- Responsible for all aspects of company profitability, service, installation, design and sales with over 3,500 clients. Reporting directly to the President/Owner.
- Reduced turnover rate of monitored accounts substantially, maintained average RMR of \$38.65 per account, minimized non-billable tech time, re-structured technical staff for quality and efficiency, evaluated and modified all cost centers to reduce company overhead and increase profit.
- Within one quarter of assuming position within company brought profit out of 3 consecutive years in the red into the black. Maintained profit increase throughout employment creating record breaking profit every quarter.

Pitkin Iron

Project Manager/Superintendent | November 2009 – March 2011

- Organized all RFI, RFP, change orders, job costing and scheduling.
- Scheduled all staff for steel erection as well as our crane and rental equipment.
- Performed detail checking prior to fabrication.
- Established estimating and pre-construction processes.
- Direct point of contact for the general contractor and/or fabricator.
- Provided both commercial and large residential structural and ornamental metal services.

ABCO Steel/Sparks Welding

Project Manager/Estimator | April 2006 – November 2009

- Supervised staff of thirty-six employees on 6-10 sites, erecting structural steel and ornamental iron.
- Organized all RFI, RFP, change orders, job costing and scheduling.
- Maintained OSHA compliance, DOT compliance for crane and employee certifications.
- Established estimating and pre-construction processes.
- Direct point of contact for the general contractor and/or fabricator.
- Provided both commercial and large residential structural and ornamental metal services.

Powell Construction Erection Division

Connector/Welder/Superintendent/Estimator | January 2001– April 2006

- Worked as a connector and welder on many coal related projects.
- Promoted rapidly to superintendent supervising several erection projects simultaneously. Organized cranes, deliveries, staffing, schedules, safety compliance and changed orders.
- Promoted to position of estimator after 4 years of employment.
- As estimator performed full take-offs (without software) created proposal utilizing AIA documentation, reviewed contractual requirements, performed post mortem job cost analysis, provided pricing for large change orders and answered to executive staff regarding profit or loss of project.

EDUCATION

RTI Certified, Lutron Certified, Digital Watchdog Certified, Axis Certified, Wilson Signal Certified, NICET I (ability to obtain II), Certified Welder, OSHA trained, SESAC trained, DMP Certified and Hochiki Certified.

Completed three years coursework at University of North Carolina.

AWARDS AND ACKNOWLEDGEMENTS

- Vice President Aspen Rugby for two years, assisting in the organization of the largest 15's rugby tournament in the US and carrying on a tradition established in 1968. Assisted president in raising funds for club, organizing matches, player socials, housing and employment for international players all while also playing.
- Junior Gentleman of Aspen Rugby Assistant Coach, assisted in the coaching of forwards for a regional high school rugby club that went on to win state championship.
- Served in the US Army as a 62J Equipment operator and as a Biological/Chemical Operations Drill Sergeant from 99-05.
- Volunteer technology and life safety consultant for the Aspen Deaf Camp remodel of their campus.
- Volunteer design consultant for the Rocky Mountain Institutes new facility in Basalt, CO.