

Charles J. Busby

3108 Lower Loop Drive
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Work Experience

Supply Chain Manager, Black Label Service

February 2019 - Present

Windsor, Colorado

- ✓ Lead the implementation of an ERP system.
- ✓ Developed metrics to assess supply chain team performance.
- ✓ Improved warehouse inventory accuracy by \$500 thousand.
- ✓ Ground up development for Supply Chain department.
- ✓ Created forecast models to improve negotiations.
- ✓ Developed reporting tools to improve invoicing practices.
- ✓ Managed team of 3 individuals.
- ✓ Wrote SQL Code to update and query databases.
- ✓ Implemented new RFQ process that led to \$75 Thousand in savings in 4 months across 3 states

Supply Chain Master Data Supervisor, Patterson Companies

Aug. 2017 - January 2019

Greeley, Colorado

- ✓ Wrote and analyzed Macros to automate all rebates for purchases leading to a median of 7% ROI.
- ✓ Negotiated distribution agreements for new tier two and three vendors.
- ✓ Developed and implemented a new data analytics technique for the Category Management team.
- ✓ Created SOPs with detailed data maps and flowcharts to standardized training, development, and reporting practices.
- ✓ Managed Team of 5 analyst.
- ✓ Completed project that led to \$1 million in monthly savings
- ✓ Responsible for \$16 Million in revenue

Fuel Buyer, JBS Carriers

Sept.

2015 - Aug. 2017

Greeley, Colorado

- ✓ Increased savings by 3.5% over the National DOE for bulk fuel and 6.3% for the OTR fuel.
- ✓ Implemented a new method to analyze fuel prices, leading to improved transparency and increased purchase efficiency.
- ✓ Optimized purchasing diesel fuel for four locations serving a 600+ fleet.
- ✓ Introduced seven new vendors and four new truck stop chains, promoting competitive OTR pricing.
- ✓ Negotiated new pricing structure for division in Georgia, increasing driver availability and lowering daily mileage.
- ✓ Resolved Comdata card issues on daily basis, ensuring normal operations.
- ✓ Experienced in TMW software (e.g. rating, fuel cards, dispatch, security cards, and Totalmail).
- ✓ Responsible for creating and optimizing eight weekly reports used for fuel estimate, MPG, driver bonus, accounts payable, etc...

Cowboy, Cow Calf Operation/ Cattle Manager, Feedyard, Oravaca Inc (4M Feeders)

May 2014 - Sept. 2015

Stratton and Kiowa, Colorado. Winnemucca, Nevada.

- ✓ Lead a team of five people to process cattle at a 12,000 head feed yard.
- ✓ Manage herd health, grazing rotations, availability of minerals, administer immunization, general animal husbandry,
- ✓ Developed and implemented production records for cow calf operations for 200 head.
- ✓ Routinely compared cost to optimize production methods leading to a 4% increase in revenue over eight months.
- ✓ Created break evens for cattle to compare and improve revenue streams.
- ✓ Created and implemented interoffice marketing programs for cattle sales.
- ✓ Assisted in purchasing commodities, scheduling deliveries, developing production records, and accounting reports.

Formal Education and Certifications

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CSU Global, Master in Data Analytics

In Progress

Texas Christian University, Certification in Ranch Management

May 2012

University of Wyoming, BS Rangeland Ecology and Watershed Management

May 2011

CAPM Certification

2018

April

Programs: Tableau Python, SQL, PostgreSQL, R, SAS, SAP; Epicor P21, TMW; Comdata; Turnkey; Feedlot
Healthy Management Services System; Cattle Expert; Feed Expert; Microbeef; VBScript; VBA; MS word,
Advanced Excel, Outlook, and PowerPoint.