

# CARLOS J. ALVIDREZ

Carlos J Alvidrez  
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970-673-5594

## OBJECTIVE

To have the opportunity to again be a great member of your team.

## SUMMARY OF QUALIFICATIONS

Skillful and dedicated with 39 years paint related experience.

Independent and self motivated with excellent customer service skills.

Ability to multi-task, prioritize, identify goals and meet deadlines.

Strong team player skills and capable of maintaining positive relationships with co-workers, supervisors and customers.

15 years in paint & body industry before being hired into AkzoNobel Coatings Inc.

Worked 15 years for AkzoNobel of which 5 years spent on foreign assignment in Mexico. Developed sales and training materials into Mexican Spanish, managed the Car Refinishes Information Center [CRIC], trained the trainers and gave employee and customer classes. Worked with sales managers in the development of

employees, field sales and start up of branches.

## PROFESSIONAL EXPERIENCE

10/19 – Current, CNC operator-Parkway products, Loveland, CO.

08/19 – 10/19, Self employed, auto body-paint repair, home shop.

12/18-7/19 Floral clerk, King Soopers Marketplace, Greeley.

03/17-12/18 Self employed, auto body-paint repair, home shop.

01/16 - 03/17 Parts Manager, Auto Collision Specialists, Greeley Co.

10/14 - 1/16 Industrial painter, Black Eagle Energy Services, Berthoud Co.

02/10 - 10/14 Body Shop Manager, Auto Collision Specialists, Greeley Co.

02/94 – 09/09, **AkzoNobel**, North America. Account Manager / Technical Consultant.  
*- 15 years extensive business travel throughout Mexico, Central America and the U.S.A., prospecting for new sales opportunities with respective local representatives and locally in my own territories. Built strong customer relationships through trust and the added value selling concept. I was team leader on numerous demos, line trials and start-ups working with prospective customers from the work floor, on up to the management - owner levels*

*Training includes:*

- *Professional Selling Skills-3, in English and Spanish.*
- *Problem Solving and Decision Making (from the Kepner Tregoe Company).*
- *Time and Territory Management.*
- *Presentation Skills.*
- *AkzoNobel, Instructor training.*
- *Clinics, Line Trials and Demonstrations.*

01/89 -2/94, Davidson Chevrolet, Loveland, CO. Paint shop lead.

- Automotive paint shop lead man in charge of delivering the highest quality preparation and painting of mostly new and near new vehicles.*

**EDUCATION**

Aims Community College, Greeley, CO. 1982 -1983  
- Two years general study

Aims Community College, Greeley, CO. Graduate – 1981  
- Two years vocational training in *Paint & Body*

Greeley West High School, Greeley, CO. Graduate - 1981

**REFERENCES**

Matt Hauser  
Supervisor  
Parkway Products  
970-412-8985

Dave Swenson  
Owner, API  
Eugene, OR.  
1-541-686-9946

John Hochmiller  
Owner, Active Truck Parts & Sales  
Hudson, Co.  
1-800-783-5102

Wade Messick  
Account Manager, AkzoNobel  
Lehi, UT.  
1-801-376-8405