

Richard (Rick) Brown
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2011 to 2014 Helzberg Diamonds
Office Manager 3rd key
In charge of inventory control, repairs invoices and sales.

2004 to 2011 **Jared the Galleria of jewelry**
Sales
Special training Rolex, Tag Heuer, Omega, Baume & Mercier, Tissot

2004 January to June **Ultra Diamonds**
Store Manager

- Opened a new store
- Hired staff and set up store

2000 to 2004 **Kay Jewelers**
Store Manager
Manager of a 1.75 million dollar store

- Managed staff of seven to ten employees
- 10% over plan for 2002 fiscal year
- Graduate of DCA certified Diamontologist

2000 January to June **Colibri Group**

- **Territory Sales Rep**
- Covered Colorado, Nebraska, Wyoming, Montana and Kansas
- Carried multiple lines of fine jewelry, clocks, men's accessories etc.

1990 to 2000 **Seiko Corporation of America**
Field Merchandiser

- Responsible for over 160 national accounts 2 million dollar territory
- 15% increase in 1999
- Created a training system for the Seiko merchandisers to use in the field
- 1998 Field Merchandiser of the year