

Brianna Robbins

Sales and Marketing - Choosy Kids LLC

Denver, CO

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Willing to relocate: Anywhere

Authorized to work in the US for any employer

WORK EXPERIENCE

Sales and Marketing

Choosy Kids LLC - Morgantown, WV - 2016-05 - Present

- General office support which includes answering phones, ordering supplies, and managing day-to-day tasks.
- Implemented a new CRM system into the company which has boosted sales and efficiency 10%.
- Head customer service representative, ensuring that all of our customers have the easiest ordering process possible along with keeping them happy and answering all of their questions.

WVSSAC Certified Basketball Official

Conflict Resolution - 2015-12 - Present

- Resolve conflict between coaches, players, and fans while keeping a professional demeanor.
- Oversee the game of basketball ensuring fair and safe play between the two teams.
- Effectively work in a fast paced environment with multiple distractions.

Alumni Host

WVU Department of Communications - 2015-10 - 2015-10

- Liaison between department and Alumni guest
- Networked with alum creating meaningful and beneficial professional relationships

Student

Marchutz School of Fine Arts - Aix-en-Provence, FR - 2015-06 - 2015-08

Studied French communication and language

Front Desk Attendant/Lifeguard

YMCA - Wheeling, WV - 2012-08 - 2015-08

- Developed beneficial relationships with clients based on excellent customer service while selling over two hundred gym memberships.
- Trained up to five employees on a yearly basis on how the front desk worked and the responsibilities they were required to do.
- Taught swimming lessons with kids ages 5-10.

Social Media Experience

Social Media Consultant, Pittsburgh Pirates RBI program (non profit)

- Developed and effectively integrated a social media plan for the RBI organization.
- Researched various theories and methods to reach out to different target audiences

Effective Speaking Experience

Sales and Promotions

Wheeling Central Catholic High School - Wheeling, WV - 2008-05 - 2012-05

EDUCATION

Bachelor of Arts in Communication Studies

West Virginia University - Morgantown, WV

2012-08 - 2016-08