

MARI BOURCHE'
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SUMMARY

Productive Financial professional with broad knowledge of revenue accounting in an IT environment, providing financial and analytical support to the CFO. Demonstrated ability to handle monthly product line reporting and analysis, monthly/quarterly close processes and regular analysis and support to functional teams. Skilled in deploying new processes and technology through the Oracle system. Versatile contributor focused on achieving financial and cash management objectives. Maintained audit readiness and business controls objectives. Proficient with Oracle, Hyperion/BRIO, Microsoft Office Products, and Lotus Suite.

- Financial Revenue & Analysis
- Business Planning & Analysis
- Forecast & Budgeting
- Accounts Payable & Invoicing
- Expense & Overhead Analysis
- Leading Project Teams

PROFESSIONAL EXPERIENCE

RICOH PRODUCTION PRINT SOLUTIONS LLC, Boulder, CO

2010-2011

A worldwide global solutions & services provider in output management which acquired InfoPrint Solutions.

Revenue and Accounts Payable Analyst, Office of the CFO for US, Canada and Brazil

Handled monthly reporting and analysis for product line with \$50 million annual sales. Completed monthly/quarterly close processes, supported functional teams. Maintained audit readiness and monitored business control objectives in compliance with Sarbanes Oxley.

- Improved accuracy of financial processes during conversion to Oracle by partnering with the development staff to test and resolve bugs across all systems. Earned recognition for several million dollars in annual savings in development and maintenance costs.
- Introduced an innovative process to invoice OEM equipment not included in standard company product lines, recognizing over \$3 million in previously unbilled annual revenue.

INFOPRINT SOLUTIONS LLC, Boulder, CO

2007-2010

InfoPrint Solutions, a Ricoh company acquired from IBM, is a leading provider of strategic output solutions, software, printers and services for enterprises and commercial printers.

Revenue and Accounts Payable Analyst, Office of the CFO of the Americas

Supported business lines in US, Canada and Latin America, creating monthly product line reporting and analysis; monthly/quarterly close processes. Maintained audit readiness and tracked business control objectives.

- Maximized cash flow by representing CFO's office in coordinating Accounting, Procurement, Sales and Customer Service Operations to maintain finance integrity and audit delivery processes.
- Partnered with Brazil to streamline billing process and reduce cycle time to invoice by up to 3 weeks.
- Assisted CFO and Controller with the development and implementation of financial measurements and metrics to enhance management decision-making.
- Ensured timeliness of vendor payments, avoiding late fees by serving as Point of Contact for Canada to pay all overhead expenses. Partnered daily with office in the Philippines to validate balancing of system.
- Ensured accuracy of revenue projection, serving a primary resource for Canada related to hardware, software and maintenance revenues of over \$1.5 million monthly.

IBM, Boulder, CO**1997-2007****Senior Business Analyst/IBM Global Services (2001-2007)**

Project Lead for multiple internal projects and tools used for overhead expense analysis and problem identification. Identified and resolved errors in categorization of expenses by retraining over 1,000 team members to correctly bill expenses, capture project billing and reallocate to customers.

- Captured billing of over \$2 million in direct travel expenses by developing queries of travel databases for management.
- Controlled telecommunication spending by creating national database for employees to track all telecommunication devices and related expenses. Achieved over \$400,000 in cost savings by de-duplicating pagers, PDA's and cell phones.

Business Analyst, IBM Global Services (1999–2001)

Supported a 1,000 FTE division focusing on labor utilization, overhead spending and financial results.

- Reduced discretionary expenses by extracting data and generating reports from multiple databases. Analyzed output and presented recommendations to Senior Management for action.
- Identified over \$1 million in new revenue recognition annually by partnering with IT to create data mining tools to document and invoice unbilled hours.

Service Planning Representative, IBM Printing Systems Company**1998–1999**

Monitored field performance of equipment. Identified and analyzed product problems, coordinated action plans and field fix implementations. Reviewed parts issues and engineering changes for clarity and accuracy. Created service offering statistics for products in development. Reviewed service and program P&L's.

Marketing Support Analyst, IBM Printing Systems Company**1997–1998**

Supported Bid Advisors, Development, Service Reps and management on new maintenance contracts. Resolved issues with pricing, and development. Monitored and tracked Special Bids and installs. Tracked revenue and advised management of key issues, and produced action plans to resolve.

EDUCATION

BS, Business Administration, California State Polytechnic University, Pomona, CA

PROFESSIONAL DEVELOPMENT

Oracle Basic Skills, Oracle Comprehensive Finance

Mini-MBA Class

Hyperion/BRIO Financials

PREP Manager Training

MS Office Suite

AS/400, Basic Hardware Training, multiple additional hardware training classes

AWARDS AND ACTIVITIES

Multiple IBM Service Awards, Gold and Bronze

Founder, Scholarship Fund at Goldenwest College, Huntington Beach, CA

Colorado Odyssey of the Mind, Volunteer Judge (Spontaneous Hands-On)

Welcome Desk Volunteer at Longmont United Hospital