

## **Bobby Smith**

6391 W. 60<sup>th</sup> Ave. #218  
Arvada, Colorado 80003  
Cell Phone: (701) 317-2569  
Email: [bstfc@msn.com](mailto:bstfc@msn.com)

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### **Objective:**

To obtain employment with a company that will benefit from my 36 years of experience while also expanding my knowledge of the steel industry.

### **Employment History:**

**2/18/2013 to 2/24/15 Pioneer Steel Inc. Glenwood Springs, CO  
Colorado**

**Project Sizes: \$80,000 to \$2,000,000**

#### **Project Manager / Estimator/ Sales for an AISC Certified Steel Erector**

Duties include Managing the Companies Denver, CO. office. Estimating & Managing all Projects in the I-25 area from Gillette WY to Pueblo, CO. Involved w/ AISC audits, reviewing that safety policies are being followed. Establishing contacts of General Contractors & Fabricators to obtain potential bids, review & coordination of jobs to be estimated, working with the Field Managers to review bids and project pre-construction meetings, project management & scheduling for projects from start to close-out.

**12/1/2011 to 1/18/13 MW Erectors, Inc. Peoria, Arizona**

**Arizona, California, Nevada, Hawaii,**

#### **Estimator / Project Manager for an AISC Certified Steel Erector**

#### **Journeyman Ironworker Local 75 Phoenix, Arizona**

Duties included establishing contacts of General Contractors & Fabricators to obtain potential bids, review & coordination of jobs to be estimated, working with the Field Manager to review bids and project pre-construction meetings, review of final estimates, & estimating / project scheduling. Use of Fab Trol Estimating Program, Microsoft Project Scheduling Program  
Reason for departure of company; Offered a more challenging and rewarding position with Pioneer Steel Inc.

**3/2010 to 12/1/2011 Beaver Creek Estimating & Consulting Services, Sharon, North Dakota  
Arizona, California, New Mexico**

#### **Owner of a Structural Steel Estimating & Consulting Company**

I am contracted hourly to Structural Steel Fabricators and Erectors for estimating fabrication take-off, as well as steel erecting price take-off. I also have traveled to fabricators and erectors location, as well as the project sites, or project pre-construction meetings as necessary.

**3/1999 to 1/2010**      **Top Flite Construction, Inc. Tempe, Arizona**  
**Arizona, Colorado, California, New Mexico, Texas, Utah, Nevada,**  
**Oklahoma**  
**Project Sizes: \$200,000 to \$5,000,000**

**Estimating Manager for an AISC Advanced Certified Steel Erector**

*Duties included establishing contacts of General Contractors & Fabricators to obtain potential bids, review & coordination of jobs to be estimated, distribution & scheduling of jobs to Estimating Department, review of final estimates, & estimating / project scheduling. Use of MC2 Estimating Program, Microsoft Project Scheduling Program*

*Reason for departure of company; Company dissolved due to current market conditions.*

**1/1998 to 1/1999**      **North Central Construction, Inc. Fargo, North Dakota**  
**North Dakota, South Dakota, Minnesota, Nebraska, Colorado, Iowa,**  
**Illinois,**  
**Project Sizes: \$20,000 to \$300,000**

**Estimator / Project Manager for a Structural Steel / Pre-cast Erecting, Concrete & Mechanical Company**

*Duties included estimating projects & managing the awarded projects to completion. Managed projects from both the office and onsite as the projects required. Use of Primavera Scheduling Program*

*Reason for departure of company; Returned to work at Top Flite Construction, Inc.*

**1/1991 to 7/1997**      **Top Flite Construction, Inc. Tempe, Arizona**  
**Arizona, Colorado, California, New Mexico, Texas, Utah, Nevada,**  
**Oklahoma**  
**Project Sizes: \$200,000 to \$5,000,000**

**Project Manager for an AISC Certified Steel Erector**

*Duties included on site project management of large scale structural steel & pre-cast erecting projects, ranging in sized of 20 and up to 140 ironworkers per project. Oversaw all project coordination and scheduling with the Fabricators & General Contractors.*

*Responsible for implementation of company safety policies, hiring of employees, setting wage rates for employees, all equipment rental and equipment scheduling, and the purchase of consumable materials for projects.*

*Reason for departure of company; Father became terminally ill in North Dakota.*

**7/1987 to 1/1991**      **L.P.R. Construction, Inc Loveland, Colorado**  
**Arizona, Colorado**  
**Project Sizes: \$200,000 to \$3,000,000**

**Ironworker / Foreman for an AISC Certified Steel Erector**

*Duties included ironworking & ironworking foreman for a structural steel & pre-cast erecting company. Set-up & tear-down of constructions cranes, certified wire & stick welder. Decking & shear stud installation.*

*Reason for departure of company; Went to work for Top Flite Construction, Inc. when company started.*

**6/1985 to 7/1987**      **J. Wallace Erectors (W&W Architectural Metals) Scottsdale, Arizona  
Arizona**

**Project Sizes: \$20,000 to \$300,000**

**Ironworker / Foreman & Hydro Crane Operator for an AISC Certified Steel Erector**

*Duties included ironworking & ironworking foreman for a structural steel erecting company.*

*Set-up, tear-down & operating of constructions cranes, certified wire & stick welder. Decking & shear stud installation.*

*Reason for departure of company; Went to work for L.P.R. Construction*

**6/1980 to 6/1985**      **Able Steel Fabricators, Inc. Mesa, Arizona**

**Structural & Tank Shop Foreman for an AISC Certified Steel Fabricator**

*Duties included structural steel & tank fabrication & welding from blueprints per specifications.*

*Reason for departure of company; Went to work for J. Wallace Erectors*

**10/1978 to 6/1980**      **Mesa Welding (M&M Welding) Mesa, Arizona**

**Certified welder for a light & misc. structural fabricator**

*Duties included fabrication, welding, & installation of misc. & light structural steel along with general repair services.*

*Reason for departure of company; Went to work for Able Steel Fabricators, Inc.*

**Reference Contacts:**

*Available Upon Request*

**Hobbies:**

*Antique Automobiles, Motorcycle Touring, Fishing, & other outdoor activities*