

Bisrat Adugna

Eagan, MN

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WORK EXPERIENCE

salse man

Prime Solution - Addis Ababa - June 2005 to November 2011

Resolve customer complaints regarding sales and service.

Monitor customer preferences to determine focus of sales efforts.

Direct and coordinate activities involving sales of manufactured products, services, commodities, real estate or other subjects of sale.

Determine price schedules and discount rates.

Review operational records and reports to project sales and determine profitability.

Direct, coordinate, and review activities in sales and service accounting and record keeping, and in receiving and shipping operations.

EDUCATION

High school or equivalent

Mdhanyalem 2nd school

SKILLS

Communication Creating Good Rapport Dealing with Objections Fluency in other Languages Greeting Customers Listening Negotiation Networking Persuasion Public Speaking Relationship Building Writing Reports Nov (7 years)