

Barbara Kent
Relocating to Ft. Collins
Currently reside in Naperville, IL 60565
Residence in Ft. Collins, CO 80525

Business Analyst | Global Distribution Account Specialist

Business Analyst with exceptional skills to think technically, gather, and analyze data to ensure usable outcomes. Proficient in delivering accurate metrics to impact sales. Over 20 years' experience in Sales, Marketing, Customer Service and Analytics.

SKILLS:

- Requirements Gathering & Analysis/BW & AO
- Excel Spreadsheets, Pivots & Chart creation
- Data Mining & Analytics
- SAP Solutions
- Training/Mentoring
- Report Automation
- PowerPoint Presentations
- Salesforce

EXPERIENCE:

Molex | Lisle, IL | 2012 to Present

Currently oversee initiatives designed to advance continuous improvement, competitive advantage and profitable growth. Lead business process and workflow mapping/analysis using data capture and modeling technologies, methods and tools.

- Complete in-depth analysis for business-optimization projects, reporting tools and back-office programs globally.
- Provide executives with analytics and decision-support tools used to help our distribution partners increase and growth business globally.
- Partner with developers to automate manual processes, saving time and money while decreasing errors. Credited as a primary driving force to help team increase revenue.
- Provide training to team members on Salesforce, Power BI, BW and AO.

Previous Molex experience: Customer Service/Inside Sales Rep

- Assist customers with order processing thru final delivery; meeting deadlines, handling expedites and preventing line-down situations with strategic customers.

ADDITIONAL EXPERIENCE:

Entrepreneur: Start-up business providing corporate embroidery/screen-printing/promotion products to clients throughout the US.

Previous experience in Sales & Marketing in Broadcast & Cable TV.