

**Barbara Dell'Anno**  
**257 Vela Place**  
**Loveland, CO 80537**  
**Ph: 970-502-2608**  
**Email: bdfreshstart@gmail.com**

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## **SUMMARY**

I am a highly-motivated individual, with a deep sense of Ethics and Integrity. With my 20+ years' experience in Supply Chain Management, I have managed a wide range of commodities in several business sectors. I build strong relationships with my suppliers and am an enthusiastic team player.

## **PROFESSIONAL EXPERIENCE**

### **Danfoss Power Solutions, Longmont, CO**

**Jan 2022 to Present**

#### ***Buyer***

- Order all commodities that support production; machined parts, die castings, PWBAs, electronic components, nylon parts, special adhesives and compounds, connectors, cables, power capacitors & resistors, IGBT Modules, heat shrink tubing, custom shipping crates, MRO.
- Coordinate all inbound freight from suppliers, both domestic and International, using established sources and freight forwarders.

### **Blueprint Automation, Longmont, CO**

**Nov 2020 – Dec 2021**

#### ***Buyer***

- Responsible for all fabricated parts made from sheet metal, CRS, HRS, Tube, Bar, Aluminum, Plastics, and 3D Printed parts; OSP for Anodizing, Electropolishing, Urethane Coatings, etc.
- Source new suppliers who could support our low volume/short lead-time requirements.
- Source & coordinate best LTL/FTL Freight options for cost & delivery.

### **Mountain Secure Systems, Longmont, CO**

**May 2017 – Nov 2020**

#### ***Buyer***

Provide expertise in Supply Chain Management, strong negotiating and organizational skills to a small business.

- Managed several commodities, including raw material, sheet metal, PCBAs, connectors, cable assemblies, outside services and Engineering R&D supplies.
- Main contributor to updating Purchasing Procedure and Processes.
- Track and report on supplier metrics. Average 12-month OTD was 96%.

### **Palomar Products, Inc., Rancho Santa Margarita, CA**

**2006 - 2015**

#### ***Materials Manager***

Managed department as well as all high-dollar procurements and Digital Programs. Processed requisitions through supplier payment cycle for assigned suppliers and commodities including specifying technical requirements, quoting, purchasing, logistics and supplier payment.

- Managed over 100 suppliers with a range of different commodities in machined & sheet-metal parts, PWBs, CCAs, FCPs, electronic components, and test labs.
- Corporate team member on cost reduction for machined & sheet-metal parts, PWBs and CCAs, resulting in a \$3M annual cost savings across the Platform.
- Responsible for ERP production planning resulting in 99.6% on-time delivery to customers.
- Negotiated favorable lead times and delivery dates with suppliers.
- Wrote Purchasing Procedures, Work Instructions and trained personnel.

## Barbara Dell'Anno

Page 2

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### **DRS Technologies, Cypress, CA**

2006 - 2006

#### ***Major Subcontracts Manager***

Provided procurement and contracts expertise to eight Program Managers for multi million-dollar Satellite orders.

- Managed the process from the initial RFP stage to completion of complex Statement-of-Work.
- Ensured timely processing of all invoices, including milestone payments.
- Assisted Director with reporting dollars spent in Small Business Categories to the government.

### **Airborne Systems, N.A., Santa Ana, CA**

2003 - 2006

#### ***Purchasing Supervisor & Small Business Liaison Officer (SBLO)***

Managed department, procured textiles and critical hardware to produce life-saving parachutes for people, planes and cargo.

- Resolved supplier permeability issues by working closely with the fabric mills and our quality and stockroom departments. Reduced material rejection rate by 40%.
- Established Small Business policy and procedures; wrote SB Plans for contracts submittal; and recorded actual dollars spent per contract per small business category; ensuring continued receipt of follow-on government orders.

### **Accuride International, Inc., Santa Fe Springs, CA**

2002 - 2003

#### ***R&D Buyer***

Managed procurement process for several Engineering teams responsible for high-end drawer slides for the Automotive, Electronics, Appliance and Furniture industries.

- Ensured drawings being sent to injection-molding suppliers had proper sign-off and release signatures.
- Arranged conference calls and meetings with Engineering & Suppliers.
- Kept impeccable audit trail to hold suppliers accountable for any non-conforming material.

### **Disneyland International, Orange, CA**

1999-2002

#### ***Sourcing Specialist***

Crossed-trained and cross-country team member for several commodity sectors in support of all theme parks in Tokyo, Japan.

- Managed over 200 suppliers with a range of different commodities in motion-control devices, lighting fixtures, motors, pressure valves and costumes.
- Created precise and concise business correspondence, showing respect to the Japanese culture.
- Built positive relationships with both domestic and international suppliers and business units.

### **TEMP POSITIONS WORKED IN COLORADO**

- *Buyer, Boulder Valley School District, Boulder, CO* April 2017 – May 2017
- *A/P Vendor Maintenance, Agrium/CPS, Loveland, CO* Feb 2017 – March 2017
- *Payroll Processing Liaison, University of Colorado – Boulder, CO* June 2016 – Feb 2017
- *Receptionist, USDA/NWRC, Fort Collins, CO* April 2016 – May 2016
- *Administrative Assistant, Workman Law Offices, Fort Collins, CO* Feb 2016 – March 2016
- *Administrative Assistant, UCHealth, Loveland, CO* Nov 2015 – Dec 2015

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### **EDUCATION**

**Lifetime Certified Purchasing Manager (C.P.M.), Institute of Supply Management**

Purchasing Certificate, Coastline Community College

Technical Certification, Office Management & Administrations, Nassau Community College

### **COMPUTER SYSTEMS USED**

**ShopTec / E-2**

**DocuSign**

**Deltek/Costpoint**

**Sharepoint**

**Infor/Syteline**

**SAP**

**Avante/MAN-MAN**