

Ashton Laubin

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Exceptionally knowledgeable and dedicated Health Fitness Specialist with a strong customer service record. Sensitive and skilled at developing exercise regimens tailored to individual clients. Adept at contributing in fresh and creative ways to health fitness marketing initiatives.

Authorized to work in the US for any employer

Work Experience

Package Handler

UPS - Lawnside, NJ

December 2020 to Present

I Work at the ups warehouse as a package handler.duties include unloading trucks and loading trucks dealing with broken packages and re-boxing packages.

Corner Marshall

New Jersey Motorsports Park - New Jersey motor sports park

June 2020 to November 2021

- Flagging and Radio Communications
- Understand road racing flagging rules, including rules for car and motorcycle racing
- Understand radio communications protocols *Learn and understand the proper use of fire extinguishers
- Understand proper safety rules as applied to flagging
- Identify and report any safety issues to the flag chief
- Staff a defined corner station during all on-track sessions for your assigned shift

Sales Representative

Giant fitness - Washington Township, NJ

September 2019 to February 2021

- Drives membership sales in the Facility by ensuring effective merchandise presentation, including accurate and competitive pricing, proper signing, in-stock and inventory levels, budgeting and forecasting sales, and assessing economic trends and community needs.
- Provides customer service by acknowledging the customer, identifying customer needs, assisting with equipment and machines, resolving customer issues and concerns, promoting products and services, maintaining a safe environment, and appropriately representing and supporting the company's mission.
- Supports the achievement of fitness goals by managing the clients nutritional planning.

Education

High school or equivalent

Rocky Mount High School - Fort Collins, CO

Skills

- Cold Calling
- Sales
- Negotiation
- Outside Sales
- Sales Management
- Inside Sales
- Business Development
- Upselling
- Management
- Direct Sales
- Customer Relationship Management
- Strategic Planning
- Project Management
- Recruiting
- Salesforce
- Research
- Presentation Skills
- Process Improvement
- Pricing
- Customer service
- Sales
- Project management
- Research
- Outside sales
- Cold calling
- Sales management
- Marketing
- Relationship management
- Recruiting
- Warehouse experience
- Cherry picker
- Order picking
- Writing skills
- Communication skills
- Basic math
- Pricing
- Cash handling
- Organizational skills

- English
- Retail math
- Time & attendance systems
- Phone etiquette
- Distribution center
- Packaging
- Cash register
- Upselling
- Supervising experience
- Direct sales
- Presentation skills
- Inside sales
- Customer relationship management
- Retail sales
- Salesforce
- Computer skills
- Microsoft Office

Certifications and Licenses

Driver's License

Forklift Certification

Assessments

Attention to detail — Proficient

July 2021

Identifying differences in materials, following instructions, and detecting details among distracting information

Full results: [Proficient](#)

Sales fit — Proficient

July 2021

Measures the traits that are important for success in sales positions

Full results: [Proficient](#)

Office manager — Proficient

July 2021

Scheduling and budgeting

Full results: [Proficient](#)

Management & leadership skills: Impact & influence — Proficient

July 2021

Choosing the most effective strategy to inspire and influence others to meet business objectives
Full results: [Proficient](#)

Working with MS Word documents — Proficient

July 2021

Knowledge of various Microsoft Word features, functions, and techniques

Full results: [Proficient](#)

Customer focus & orientation — Proficient

July 2021

Responding to customer situations with sensitivity

Full results: [Proficient](#)

Teamwork: Interpersonal skills — Proficient

July 2021

Responding to challenging team situations at work

Full results: [Proficient](#)

Working with MS Excel spreadsheets — Proficient

July 2021

Knowledge of various Microsoft Excel features, functions and formulas

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.