

Armani Marrero

Searching for New Career

Arvada, CO 80005

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Ambitious team lead with 2+ years of leadership experience. Trained in customer service, scheduling, and numeracy. Seeking to expand my skill set in a new career and to become a long-term asset for your company.

Authorized to work in the US for any employer

Work Experience

Team Lead

Junk-it - Denver, CO

June 2021 to Present

- Daily route scheduling and planning
- Communicate with daily potential clients and negotiate pricing
- Categorize items for delivery to appropriate business collaborator
- Determine role and assignments for each team member on a daily basis

Freight Handler

Fedex Freight - Henderson, CO

August 2019 to June 2021

- Prioritize list of daily assignments
- Sort received freight and transfer to outgoing truck, ensuring accuracy
- Work with attention to detail in a fast paced environment
- Comply with requirements of expected skids per hour
- Used analytical skills to strategize most efficient way to reach fulfillment goals

Sales Specialist

Lowe's - Westminster, CO

November 2018 to August 2019

- Analyze and recommended most optimal solution for customers based on their needs
- Utilized problem solving skills to ensure customer satisfaction
- Communicated with neighboring departments in order to create optimal work environment for coworkers and customers

Sales Consultant

Sprint - Fishers, IN

August 2017 to July 2018

- Providing solutions to customers through a series of questions considering our products and services
- Educate myself weekly regarding new services and products provided to meet sales expectations
- Research features and technology of new products we provide in order that customers can feel confident of doing business with us in the future

- Ensure good practices to meet sales and customer satisfaction in order to meet our company's sales metrics.

Education

Academic Honors Diploma

Avon High School - Avon, IN

Skills

- Data Entry
- Attentive
- Fast & Proficient Typing Speed
- Written & Verbal Communication
- Detail-Oriented
- Sales
- Leadership
- Transportation planning
- Analysis Skills
- Pricing
- Freight Experience
- Cash Handling
- Team Management
- Microsoft Office

Languages

- Spanish - Expert