

# Anthony J. DeMint

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## Executive Profile

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Visionary finance leader with a complementary background in operations and information technology. Offering over 10 years of success driven, service-based finance leadership in a rapidly progressing career. A well-trusted member of the C-Suite, well spoken and known for providing meaningful insight towards financial trends and opportunities to improve margin expansion. Autonomous, self-starter, with an extensive background in systems design, implementation and oversight.

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## Areas of Expertise

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- Financial Planning & Risk Management
- Liquidity & Cash Flow Management
- Key Metrics Reporting & Analysis
- Systems Design & Process Automation
- Corporate Governance
- Due Diligence, Audit and Tax Compliance

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## Professional Experience

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### **Kinetic Energy Services LLC**, Windsor, CO

September 2019 – June 2024

Chief Financial Officer

Kinetic Energy Services LLC is a hydro-excavation service provider with 8 locations in 5 states, roughly 147 employees and most recently closed at \$30m in annual revenue. Reporting to President and Vice President and serving as treasury guidance within the Leadership Team. Lead oversight to strategic initiatives that increased EBITDA by 13%. Directed finance team of 6 with oversight of Financial Planning and Analysis, Period End Reporting, Collections, Cash Flow Management, Tax Compliance, Payroll, Insurance, Benefits Management, Human Resources, Business System Administration and IT Support/Administration.

#### Notable Achievements

- Served as project lead on Due Diligence process spanning a 6-month period, working closely with buyer's agents to complete successful sale of company at 7.7x EBITDA.
- Consolidated multiple financial reporting systems, implemented processes for budgeting & reporting and accountability.
- Improved company cash-flow and processes related to working capital management.
- Integrated 3 new service lines and 2 new locations increasing revenue by 2.3m in 2023 (760% growth) with projected revenue growing to 5.3m for 2024.
- Managed post-acquisition financial, system and process integration of \$16m oil & gas logistics company, comprised of over 100 assets and 123 employees.
- Reduced insurance costs by over \$750k per annum and lead the charge to drive company to a 0.62 experience modification rating with NCCI.

### **Ranger Energy Services**, Windsor, CO

January 2019 – September 2019

Regional Controller – Northern Division

Ranger Energy Services is a publicly traded oil & gas service provider with locations/field offices in all of the major oil & gas plays. My region at the time was responsible for managing 4 locations, 9 service lines, roughly 275 employees and \$90m in annual revenues. I reported directly to the SVP of Operations – Northern Division and also to the Director of Accounting. Directed Finance team of 7 with oversight on Revenue and Expense recognition, Period End Reporting and Budget to Actual Reconciliation.

## Ranger Energy Services cont'd

### Key Responsibilities

- Served as Corporate liaison to implement policy changes.
- Processed and reviewed monthly credit card activity, roughly \$300k per month, ensured transactional compliance with document capture policy. Audited approval process for exceptions, reported any variances in policies to Corporate oversight team.
- Measured operational goals and KPIs to maintain oversight to divisional performance objectives, reported findings to SVP of Operations – Northern Division weekly.
- Reviewed, measured and reported non-productive time for division by service line.
- Prepared monthly budget to actual reconciliations and investigated and reported all variances.
- Coordinated monthly close process for Northern Division and engaged SVP of Operations – Northern Division in monthly review of financial performance results.

**Energies Services, LLC**, Greeley, CO  
Financial Accounting Manager

August 2017 – January 2019

Energies Services, LLC was a private equity owned oil & gas service provider with 3 locations, 22 service lines, roughly 450 employees and \$65m in annual revenues. Reporting to CFO. Directed finance team of 5 with oversight of Period End Reporting, Collections, Cash Flow Management, Tax Compliance, Payroll and Business System Administration.

### Notable Achievements

- Project manager for ERP system conversion, QuickBooks to Netsuite, go-live achieved at 90 days.
- Project manager for Payroll system conversion, Paylocity to Paycom, go-live achieved at 30 days.
- Developed period end reporting packages for Service Managers and implemented period end review process.
- Implemented monitoring for KPIs to manage oversight on progress to operational goal attainment.

### Key Responsibilities

- Assisted in the annual budgeting process and coordinated forecasting efforts by providing recommendations to improve revenue and margins for key managers.
- Work closely with external relationships to deliver audit results to oversight committee.
- Work closely with vendors to achieve strategic goals for the company.

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## Other Experience

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**Justice Trucking, Inc.**, Greeley, CO  
Controller

August 2014 – August 2017

**McGee, Hearne & Paiz, LLP**, Cheyenne, WY  
Associate

August 2013 – August 2014

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## Education

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**Franklin University**, Columbus, OH  
*Bachelor of Accounting*

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