

Andrew Sorrentino, CSCP

Denver, CO 80206 | andrejtino@gmail.com | 404.580.3217

Professional Summary

Extensive cross-functional supplier and inventory management experience among diverse global supply chains including medical devices, plastics, consumer products, and industrial supplies. Committed to logistics and supply chain fields with over twelve years of experience across manufacturers, distributors, wholesalers, and logistics providers. Holds a Master's degree in Logistics and Supply Chain management and an APICS CSCP certification.

Expertise and Skills:

- SAP/JDE/NetSuite/Dynamics 365
 - Supplier Management and Negotiation
 - RFP/Bid Analysis
 - Lean Project Management
 - Demand Planning and Forecasting
 - Inventory Management
 - Purchasing and PO Management
 - Logistics and Capacity Planning
 - Data Visualization
-

Experience

Supply Chain Manager - Plastic Molding Technology - Denver, CO

Oct 2023 - May 2024

- Managed 21 direct and indirect reports and 75 suppliers across two manufacturing facilities.
- Sourced and onboarded additional logistics carriers and saved \$20K annually.
- Sourced and onboarded additional suppliers and saved \$893K annually on direct materials.
- Created business health, supply chain, supplier performance scorecards, and KPI dashboards.
- Implemented best-in-class warehouse practices and procedures.

Purchasing Manager - Elevated Industrial Solutions - Denver, CO

Dec 2022 - Oct 2023

- Managed over 100 suppliers, \$10M of inventory, and eight direct reports across five US locations.
- Led Microsoft Dynamics 365 Business Central ERP implementation for all five businesses.
- UAT Super User for all supply chain functions.
- Established inventory planning tools to forecast working capital spend.
- Created business health, supply chain, supplier performance scorecards, and KPI dashboards.
- Utilized ABC/XYZ analysis and implemented customized stocking strategies across all business locations and reduced stock outs by nearly 100%.
- Increased inventory turns from 1.8 to 6.6 in CO location by utilizing ABC/XYZ analysis and removing \$900k in excess and obsolete inventory.

Supply Chain Manager - Spark Grills - Denver, CO

Aug 2021 - Jul 2022

- Managed and established an effective and efficient global supply chain at a start-up business.
- Responsible for over \$5M of global inventory in Asia and in Colorado warehouses.
- Managed over 20 suppliers both domestically and internationally.
- Led multiple cost-down initiatives that reduced COGS by 40%.
- Established sourcing initiatives to reduce total cost of ownership.
- Negotiated net payment terms with all suppliers to shorten cash-to-cash cycle time.
- Negotiated logistics carrier contracts and established global in-transit visibility dashboards.
- Established inventory planning tool to forecast working capital spend and projections.
- Maintained accurate BOMs and data accuracy in Fishbowl ERP.

Supply Chain Manager - Paragon28 Inc. - Denver, CO

Sep 2019 - Aug 2021

- Managed team of 6 buyers and analysts to rebuild and enhance the supply chain department.
- Responsible for over \$80M in global inventory across 25 countries.
- Implemented S&OP Process across all departments.
- Created business health, supply chain, supplier performance scorecards, and KPI dashboards.
- Implemented inventory planning tools and forecasting accuracy measurements including MAPE and WMAPE.
- Increased forecast accuracy by 20% through exponential smoothing.
- Established customized stocking strategies for domestic and international businesses with ABC/XYZ analysis.
- Created total cost of ownership program to identify most cost-effective suppliers.
- Reduced stocked-out skus by 90% and improved supplier on-time performance from 60% to 95%.
- Increased overall inventory turns and decreased inventory to sales and days of inventory by 10%.
- Negotiated VMI agreements with key suppliers to reduce total replenishment lead times.
- Successfully launched over 5 new product introductions accounting for a total of \$12M.

Sales and Operations Planning Analyst - Karcher - Denver, CO

Apr 2019 - Aug 2019

- Managed team of four buyers with \$20M in annual sourcing spend.
- Led cost savings initiatives, meetings, and presentations to C-Level executives.

Buyer Planner - Spectrum Brands - Charlotte, NC

Jan 2016 - Apr 2019

- Managed \$20M of inventory across 3000 SKUs for Baldwin and Safelock brands.
- Led SKU rationalization projects which eliminated \$200K of excess inventory.
- Created inventory stocking strategy that increased on-time fill rate from 90% to 98%.
- Created new supplier scorecard and key performance indicators for primary suppliers.
- Managed process improvement, new product introduction, and supplier consolidation projects.
- Primary SAP implementation project manager.

Production Planner - Duff Norton - Charlotte, NC

Feb 2015 - Dec 2015

- Managed \$25M of inventory across 5000 SKUs for Rotary Union and Electromechanical actuators.
- Planned/scheduled production and utilized SAP to maintain 95% on-time fill rates for all product lines.
- Managed machine and production capacity for all raw materials and finished goods.
- Successfully led process improvement projects that reduced waste.

Supply Chain Planner - DWI Holdings Inc. - Spartanburg, SC

Jan 2014 - Oct 2014

- Managed over \$45M of inventory across Calvin Klein brand.
- Led supplier performance initiatives to reduce lead time and increase inventory turns.

Senior Account Manager - Echo Global Logistics - Atlanta, GA

Sep 2010 - Jun 2013

- Managed new business, customer service, carrier relations, LTL/truckload pricing and sourcing.
- Managed RFPs/bids, sourced, and negotiated with key logistics carriers.
- Grew revenue and gross profits from \$120K to \$300K over the course of one year.

Education

Masters in Logistics and Supply Chain Management

Georgia College & State University

Certified Supply Chain Professional (CSCP)

APICS

Bachelor of Science - Psychology and Business Management

Kennesaw State University