

AMY HSIAO

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EDUCATION	THE COLLEGE OF WILLIAM AND MARY Mason School of Business <i>Master of Business Administration in Finance, May 2007</i> <ul style="list-style-type: none">• GPA 3.61• Graduate Research Assistant focusing on assessing the impact of IT investment on hospitals' financial performance and operation efficiency	Williamsburg, VA
	NATIONAL TAIWAN UNIVERSITY TAIWAN <i>Bachelor of Business Administration in International Business, June 2002</i>	Taipei,
EXPERIENCE	NVIDIA CORP <i>Demand Planner</i> <ul style="list-style-type: none">• Managed supply chain to balance demand v/s supply to meet company objectives• Forecasted the revenue stream of products in portfolio and take actions to close revenue gap• Worked closely with operations to handle lead-time, capacity, and optimize supply position through-out the entire supply chain both at finished goods and key component level	Santa Clara, CA
Dec 2017 – Jan 2019		
Apr 2011 – Dec 2017	SAMSUNG SEMICONDUCTOR INC <i>Senior Sales Specialist</i> <ul style="list-style-type: none">• Supported on pre-sales activities towards design wins and post-booking account maintenance of Semiconductor product lines -- Memory, Foundry, System LSI, LCD and OLED display beyond \$400 million annually• Provided monthly revenue projections and forecast planning support to VP of Sales• Created and maintained sales ops documentation and delivered trainings for reps• Monitored and analyzed weekly supply chain KPI (Key Performance Indicator) to improve demand forecasting, order management and inventory optimization	San Jose, CA
Jul 2007 – Apr 2011	NUVOTON TECHNOLOGY CORP AMERICA <i>Sales Planner</i> <ul style="list-style-type: none">• Collaborated with distributors, regional sales representatives and product marketing to consolidate data and create monthly and annual sales forecasts• Assembled and analyzed all data pertinent to create quarterly distributor performance review (POS data, historical sales, customer forecast, seasonality)• Took full ownership of order/sample order process, price quotation, RMA requests, semiannual stock rotation program, and ship and debit claims	San Jose, CA
Aug 2006 – Dec 2006	COX BUSINESS SERVICES HAMPTON ROADS <i>Data Analyst</i> <ul style="list-style-type: none">• Data mining analysis: condensed and analyzed customer transactional data and made recommendations on customer retention and churn reduction	Virginia Beach, VA
Jun 2006 – Aug 2006	FANNIE MAE <i>Fixed Income Marketing Intern - Portfolio Division</i> <ul style="list-style-type: none">• Managed fixed income helpdesk hotline, finding effective solutions to investors' problems and requests.• Collected the fixed income asset allocation strategies of worldwide central banks and	Washington, DC

U.S. state and public sectors, which enabled team to build its investor profile

Jul 2002 – Aug 2004

NAN SHAN LIFE (A member of AIG Group)

Taipei, TAIWAN

Operations Assistant, Investment Department

- Settled \$10 million per day in daily investment transactions in fixed income securities, equity and derivative trades; communicated with transaction counterparts; prepared journal entries of trades
- Gathered information/documentation and participated in Sarbanes 404 Rules testing; developed compliance and internal control reports for internal/external audits

Fixed Income Assistant, Investment Department

- Balanced bank accounts and managed daily cash liquidity -- \$6 million per day
- Led team that planned and oversaw \$200,000 yearly operating budget

OTHER SKILLS

Fluent in English, Mandarin, Taiwanese

Proficient in SAP and MS Office: Word, Excel, PowerPoint, Outlook, SharePoint