

Alberto Carbajal

Frederick, CO

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9705340270

A skilled bilingual salesman who has over 4 years experience in direct sales. I am a hard working individual who speaks effectively and listens attentively. Whether in an office setting or battling the elements 14 hours a day, I know the value of hard work.

Authorized to work in the US for any employer

Work Experience

Floorhand/Derrickman

KP Kaufman - Fort Lupton, CO

August 2018 to Present

Handle the duties of the floor. While switching and running the derricks as well. Trip pipe in and out. Pull and break rods and run them straight back in.

Floorhand/Roughneck

TEC Well Services, LLC - Fort Morgan, CO

February 2017 to August 2018

Work on a crew of 3-5 hands assisting in rigging up and down and tripping in and out pipe. Running the floor making sure any and all pieces of equipment are accessible.

E-Commerce Specialist

Viaero wireless - Fort Morgan, CO

August 2014 to February 2017

My duties included handling any and all customer requests, orders, etc. Coming through our company website. Converting potential customers to sales. Matching everyone with the service and product they need. Duties would also include taking inventory each month and keeping stock up with the newest handsets and accessories.

Inside Sales Representative/Account Manager

American Home Shield/ServiceMaster - Memphis, TN

April 2013 to August 2014

Consisted of taking about 25 calls per day of interested clientele and closing as many as possible. I would generally give a rundown of what we offered and handle any and all concerns before closing.

Roustabout

Warbonnet - Greeley, CO

January 2012 to April 2013

Worked on a crew of 3-5. Building batteries and oil pads from ground up. Also would excavate and run flow lines for various well heads.

Quality Assurance

Cargill Meat Solutions - Fort Morgan, CO
February 2011 to January 2012

Responsibilities included the inspection of the finished product of the company. having the eye for detail to determine if said product was up to specification. Would run audits every hour on each batch of product. keep complete log of findings, and also running my assigned work line up to company standards. which not only meant inspecting the product but the workers who are putting it out. I Am used to being in a position of responsibility and authority as a major portion of the company's product was inspected and passed by me.

Education

Ft Morgan High School - Fort Morgan, CO
2006 to 2010

Skills

Type 73 wpm, Bilingual Spanish, Quality Assurance (1 year), Heavy machine operator (3 years), Microsoft office (10+ years), Heavy Equipment, Maintenance, Data Entry, Forklift Operator, Word, Construction

Certifications/Licenses

Safeland PEC

March 2017 to Present

Driver's License

H2S certified

January 2019 to January 2020

Additional Information

QUALIFICATIONS

Have an eye for quality product

Fluent in both English and Spanish (reading and writing)

Hands on worker

Very calm and collected; handle responsibility well and used to pressure

Type 73 WPM

Strong knowledge of Microsoft office and CRM softwares

Customer service oriented

Openly express ideas