

ADAM CONTE

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North Hollywood, CA



SKILLS

Web Design
Adobe Premiere, After Effects
Photoshop
DaVinci Resolve
Avid Media Composer
Negotiations
Final Cut Pro 7
Microsoft Office Suite
Social Media
Dropbox/ Google Drive
Camera Operator

EDUCATION/CERT

BACHELOR OF ARTS
Film & Media Arts
Temple University
2015 – 2018

Motion Picture Scholarship Award
Temple University

Non-theatrical trailer submission
for Marche du Film Festival de
Cannes

Springboard UX/UI design
certification
Expected Jan 2021

EXPERIENCE

BOOKING AGENT

Golden Artists Entertainment / July 2020 - Present

- Advocates client to venues, producers and audiences
- Brand and Market Strategy
- Online portfolio coaching
- Plans, schedules and confirms client's accommodations
- Negotiate contracts and fees
- Works closely with PR and Online influencers to generate public awareness

ACQUISITIONS

Spotlight Pictures / January 2019 - November 2020

- Research and track potential independent films for possible acquisition
- Negotiate all physical and legal deliveries with producers to ensure materials are received for release
- Improve delivery schedule template to stay ahead of emerging technology
- Deliver QC-approved materials to all necessary labs and ancillary partners
- Instrumental in updating company materials, branding, and creative materials to increase efficiency across the company

THEATER OPERATIONS

The Philadelphia Film Society at The Roxy / March 2016 - July 2018

- Managed internal databases, membership accounts, and CRM for marketing purposes
- Supervised screenings and research panels for upcoming films

DEVELOPMENT INTERN

Emmett/Furla/Oasis Films / September 2018 - December 2018

- Reading scripts and writing detailed coverages for feature films; detailing strengths and weaknesses in story structure, originality, and commercial appeal
- Managed office operations including expense reports, phone systems, communication, and record keeping

RESEARCH, DEVELOPMENT & PRODUCTION INTERN

Stage 3 Productions / November 2017 - May 2018

- Assisted with the development and production of unscripted TV programs for various cable channels (HGTV, Travel Channel, A&E)
- Conducted development and casting research and treatments for new projects
- Acted as an on-set production assistant during regional field shoots
- Edited HD video content and logged clips for post-production