

ANTHONY JOHNSON

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Driven and ambitious professional of numerous trades, with a proven history of exceeding goals and achieving high client satisfaction ratings, seamlessly. I am seeking a position with a company where I can join my enthusiasm for relationship building, and my passion for growth.

Work Experience

Sales Rep

Xfinity by Comcast

April 2018 to Present

The daily operation for an Xfinity Sales rep is mainly focused on achieving sales goal with mobile sales being the driving motivation. Xfinity currently sales Internet as well, with Cable programming and VoIP phone service. While customer service is very important, sales is the most important element to building a future with Xfinity, while also providing the proper framework for a thorough sales representative.

Package Handler

FedEx

February 2018 to October 2023

As a Package Handler, the primary responsibilities include but aren't limited to; physical unloading and loading of items onto FedEx company branded vehicles daily, sorting packages of various weights and sizes by hand, ensuring each package or item is handled with care, safety protocol is being followed by everyone in the docking areas, etc.

Inventory Department, Shipping and Receiving, Labeling

Medtronic

February 2014 to January 2018

Medtronic is a leading global supplier of medical parts and devices. In my role as an Inventory rep, our duties determined the flow of the warehouse where the medical devices were placed in kits or built, with each piece being critical to the build, sell, delivery, and supported for anything that left the warehouse.

Specialist+Inventory Control

Apple Inc

May 2008 to November 2013

Direct hire at a company owned retail location. As a specialist, our primary responsibility of engaging the customer ensured our sales goal were being acknowledged. Having a great deal of knowledge in regards to the brand and its many products assist in explaining the devices, it understanding the culture helped to relate the customer to the ecosystem. The position I was also responsible for helped the store I was employed at, create a position that would also assist with inventory control.

Account Manager

Qwest

March 2004 to April 2008

As an Account manager, the primary role associated with this position is classified as "Transport". An account manager has several accounts and acts a main point of contact remotely, to assist clients in placing orders for facilities being built or rebuilt. Account managers ensure the orders are placed correctly to ensure provisioning and the field work is seamless.

Skills

- Order Management System
- Pallet Jack
- SAP
- Warehouse Management
- Account Management
- Order Fulfillment
- Inventory Control
- Order Picking
- Logistics
- Technical Support
- Merchandising
- Management
- Freight Experience
- Order Entry
- Pricing
- Retail sales
- Customer service
- Account management
- Order management system
- VoIP
- Software troubleshooting
- Windows
- Load & unload
- Experience working with students
- Assembly
- Warehouse management
- Technical support
- Cash handling
- Communication skills