

OJUMU AKIN

2600 West-hollow Dr Apt 1233, Houston, Texas 77082

Cell: 8325331436

ojumu20@gmail.com

PROFESSIONAL SUMMARY

I am a well-qualified in supply chain/Procurement analyst with more than 5 years of result focused in buying,planning,logistics,commodity management,raw material management,forecasting,supplier-management relationship,analyzes,Project management, strong ability on communication,hard-working,ability to adapt to any work environment and excellent leadership qualities. M.B.A in Strategic Management, SAP material management skills and six sigma training. Willing to relocate

SKILLS

- Supply Chain Management
- E-Sourcing
- Cost reduction strategies
- Forecasting
- Negotiation
- Customers Satisfaction
- Logistics management
- Analyzes/ Statistics
- Operational assessments
- Strong Leadership Skills
- Six Sigma
- Results-oriented
- Operations management
- Client-focused
- Contract negotiation
- Inventory tracking
- Global logistics
- Vendor management
- Automotive logistics and procedures knowledge
- Cost reduction
- SAP Material Management

EXPERIENCE

ACN INTERNATIONAL

Charlotte, NC

Independent Business Owner

06/2013 to Current

- Evaluated current service needs and product satisfaction levels with established customers.
- Negotiated prices, terms of sales and service agreements.
- Led sales forecasting, market trend evaluation and segment strategies.
- Monitoring material performance
- Corrective actions on issue of supply
- Increased sales by 17% over two-year period.
- Problem resolution
- Delivery of Products
- Action plan implementation

WOLEX FINANCIAL SERVICE

Houston, TX

Procurement Analyst / Buyer

08/2012 to 06/2013

Monitored multiple databases to keep track of all company inventory.

- Recommended operational improvements based on tracking and analysis.
- Planned and led three training sessions to promote sales team professional development and sales goal reinforcement.
- Researched and customized service proposals for clients.
- Purchase orders
- Management of small projects
- Inventory Management
- Problem resolution with suppliers and client
- Analyze to determine trends, issues and make recommendations to management
- Negotiated with suppliers on cost reduction and material specifications
- Guided pre-and post sales support
- Developed, implemented and executed on-site strategic sourcing initiatives and product standardization
- Processed and prepare purchasing documents

- Develop, implement, and execute cost savings programs within assigned role to exceed contractual savings targets to bring greater program value to our customers
- Monitored multiple databases to keep track of all company inventory.

LIBERTE TECHNOLOGIES AND TELECOMMUNICATION

Lagos

Sourcing Specialist

02/2007 to 02/2009

- Contributed to planning and execution of projects
- Monitored Products Transfer to locations
- Created Purchasing Orders
- Developed an utilization model to provide company-wide supply information
- Organized and completed projects before the due date
- Effectively controlled the release of proprietary and confidential information for general client lists.
- Contacted vendors
- Established and maintained some vendor partnerships
- Periodically audit buyers to ensure compliance
- Resolve nonconforming material requirement with the suppliers
- Responsible for expediting orders
- The use of supply chain and financial modeling tools.
- Identifying opportunities for improvement
- Optimization of new business model which resulted in effective time management
- Implementation of Action plans
- Prices and cost was analyzed before buying and planning

EDUCATION

MBA: STRATEGIC MANAGEMENT

2014

University of Houston, Houston, TX, US

Course work in Operations Management, Financial Analyzes and organizational Leadership

BACHELOR OF SCIENCE: SOCIOLOGY

2007

University of Ilorin Nigeria

Course work in Business Statistics and Organizational Behavior

PROFESSIONAL AFFILIATIONS

Certified Professional in Supply Chain Management

Six Sigma Yellow Belt

PROFESSIONAL TRAINING

- SAP Material Management
- Yellow-Belt Six Sigma
- CPSM, Certified Professional in Supply Management
- Leadership Training