

William Pittman

Maintenance Mechanic

Berkeley Springs, WV
shuttle7@comcast.net - 540-771-5500

Self motivated Machine/Equipment Maintenance Specialist with expertise in large and small scale food production equipment doing repair and maintenance for companies such as Sara Lee, Hostess, Stouffer's, Entenmann's, and M&M Mars. Known for being able to solve complex food/bakery processing or machine issues. Managed a large territory in both the USA and internationally. Excel in designing machines for specific processes and have a patent pending design currently. Core competencies include:

- Mechanical Aptitude • Training • Sales & Territory Management
- Forecasting • Proposals & Quotations • Specifications & Dimensions

WORK EXPERIENCE

Maintenance Mechanic

Pactiv (now Kingspan) - Winchester, VA - 2009 to 2011

Troubleshoot and repaired polystyrene thermoforming and extrusion machinery for the production of foam tableware products. Experience with using SAP stockroom software.

- Monitored plant utilities such as air compressors, fire alarm, sprinkler system, etc.

Consultant, Bakery Equipment R&D

ZBCS, LLC - Berkeley Springs, WV - 2003 to 2009

Developed a small bench top machine for small bakeries to cut baked goods on sheet pans at one time that resulted in a patent that's currently pending.

- Developed an adaptation and improvements to the cutting machine so that it will cut baklava and made it easier to clean and sanitize.

Field Service Technician

Fedco Systems Co., a Peerless Machinery Corporation Co - 2001 to 2003

Transferred to Field Service due to company reorganization and opening in the department for experienced personnel.

Fedco Systems Co., a Peerless Machinery Corporation Co - Odessa, FL - 1979 to 2003

US Sales Coordinator

Fedco Systems Co., a Peerless Machinery Corporation Co - 1999 to 2001

Managed 4 regional sales managers, 8 independent domestic sales representatives in the USA and 12 international sales representatives.

- Provided support to the outside sales staff preparing quotations and proposals, modified machine specification sheets to include voltage, air pressure requirements, footprint, and height dimensions, Programmable Logic Computer (PLC) options, and reviewed and updated machine operating manuals.
- Generated short and long term sales forecasts, provided technical support for the outside sales people and assisted the President of Sales in producing international quotes for companies in ~25 countries.
- Attended trade shows, demonstrated new machines, answered technical questions, uncovered sales leads for the outside sales force, and participated in closing a sale on new equipment averaging ~\$80K each.

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Regional Sales Manager

Fedco Systems Co., a Peerless Machinery Corporation Co - 1997 to 1999

Managed the Northeast territory and called on customer's engineers and production personnel to review their needs, obtain specifications needed to produce a quote, and sell 32 different machines, resulting in sales of full or partial lines ranging from \$300K to \$500K.

- Obtained data for engineers to custom design equipment to meet customer's needs.

Field Service Technician

Fedco Systems Co., a Peerless Machinery Corporation Co - 1983 to 1997

Installed, serviced, and troubleshot 32 different pieces of bakery equipment made in different model years with varying options.

- Trained operators on running and maintaining machines, sanitation on disassembling and cleaning the equipment, and maintenance on troubleshooting and repairing equipment during a new installation startup.
- Worked directly with bakery management, production, maintenance and sanitation personnel including representatives of other equipment suppliers when installing large systems. Extensive travel both domestic and internationally.

Machine Assembler

Fedco Systems Co., a Peerless Machinery Corporation Co - 1979 to 1983

Assembled equipment using mechanical and electrical drawings.

- Expertise in the use of hand tools, large drill presses, and other equipment.

Pasco County Government, Zoning Tech.

Early Retirement

Retired - February 2012

Currently retired but open to position offers. Can relocate quickly and able to travel.

EDUCATION

business administration

Hernando Community College - New Port Richey, FL

ADDITIONAL INFORMATION

COMPUTER SKILLS & EQUIPMENT

Experience with Progressive Machine & Design (PMD) robots and Adaptec software

- MS Office, Word, Excel, Outlook
- Photoshop, ACT
- Licensed ham radio operator
- VOM Meters
- Shop Power Tools
- Fork lift, scissor lift (JLG) and powered pallet jack
- Experience with SAP and other manufacturing software

Up to date passport