

TRAVIS JOHN TAPLER

Arvada, CO 80004
Cell: 720-289-4773
tapler90@gmail.com

SUMMARY

Hard Working, Energetic Manager and Top-Rated Sales Associate with over 3 years experience leading a Dynamic Sales Team in a Fast-Paced Market.

Accountable Associate demonstrating a high level of ownership and initiative.

Quick and effective decision making, while maintaining excellent customer service throughout the sales process.

HIGHLIGHTS

Fortune 500 company sales background	Professional and approachable
Established track record of exceptional sales results	Efficient time management
Excellent communication skills	Resolution-oriented
Compelling leadership skills	Energetic

ACCOMPLISHMENTS

- Developed highly effective sales training strategies as Sales Manager of a 7-10 person team.
- Implemented strategies to expand existing customer sales, which resulted in a 35% increase in Monthly Sales.
- Collaborated with prospective clients to prepare efficient product marketing strategies and drive business development.
- Devised a successful recruiting plan for new call centers, which resulted in the retention of 35 new employees within 2 months.

EXPERIENCE

KLLR VENTURES CORPORATION

Arvada, CO

Direct Power Seller (Recruiter) 04/2012 to 03/2013

- Managed all phases of recruitment, defined management hiring needs and posted available positions.
- Developed creative recruiting strategies that met anticipated staffing needs.
- Communicated the duties, compensation, benefits and working conditions to all potential candidates.

LOWE'S HOME IMPROVEMENT

Louisville, CO

Department Manager 07/2005 to 10/2011

- Managed five departments and 30 employees
- Directed and supervised employees engaged in sales, inventory-taking and reconciling cash receipts.
- Determined staff promotions/demotions, and terminated employees when necessary.
- Addressed and corrected sales staff communication issues in a tactful and effective manner.

AD EFX INC.

Denver, CO

Team Leader 10/2001 to 06/2005

- Created and directed sales team training and development programs.
- Hired and trained all sales staff for new store location.
- Trained in negotiations and time management.

EDUCATION

HIGH SCHOOL DIPLOMA: BUSINESS

2001

Thunder Ridge High School, Highlands Ranch, CO, US

- Business Administration
- Public Relations
- Marketing and Advertising