

BRODIE BUTCHEE

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PROFESSIONAL EXPERIENCE

CAMERON INTERNATIONAL, CORPUS CHRISTI, TEXAS UNITED STATES *Inside Sales Manager/Outside Sales, June 2014 – present*

- Manage day to day operations within the Corpus Christi field sales office.
- Develop customer specific presentations and proposals to better meet the drilling contractors specialized needs within my territory.
- Forecasting quarterly revenue and product demand.
- Work as an intermediary between the south Texas customer base and the Cameron repair facilities.
- Manage the procurement of the equipment needed to fill customer demand.
- Control and distribution of API and Cameron quality documentation.
- Conduct monthly meeting with the finance dept. to discuss our goals and trends throughout the quarter.
- Face to face relationship building with customers throughout the territory.
- Provide technical knowledge and support to existing and inquiring customers.
- Served in a Super User role during a major SAP conversion within the division.
- Underwent extensive SAP role map training. Roles included: QTC/Sales, Buyer/Planner and Supply Chain.
- Served as a SAP technical resources for surrounding plants within the division.
- Management of remote consignment inventory throughout south Texas.

CAMERON INTERNATIONAL, MOORE, OKLAHOMA UNITED STATES *Customer Service Coordinator, Aug 2012 – 2014*

- Initiate and close the sale of Cameron flow control equipment to many of world's largest drilling contractors.
- Expand customer base and maintain relationships within the greater Oklahoma area.
- Serve as a technical resource for the customers within our territory.
- Coordinate and quote the arrival and repair of customer owned Cameron flow control equipment.
- Develop and implement specialized sales strategies.
- Work with the Cameron repair team to assure that the repaired equipment meets the customers required delivery date and specifications.
- Maintain an up to date knowledge of API and Cameron specifications.
- Work with drilling contractors to draw up and quote specialized configurations of flow control equipment to meet their needs.
- Track customer usage and manage the replenishment of loose parts within customer consignments.

CAMERON INTERNATIONAL, MOORE, OKLAHOMA UNITED STATES
Customer Property Lead, Sep 2011 – 2012

- Oversee activities directly related to receiving Cameron products for repair.
- Supervise the activities of workers engaged in receiving, storing, and shipping products or materials.
- Plan, develop, or implement warehouse safety programs and activities.
- Issue shipping instructions and provide routing information to ensure that delivery times and locations are coordinated.
- Respond to customers' or shippers' questions and complaints regarding the storage and distribution of their property.
- Develop or implement plans for facility modification or expansion, such as added equipment or changes in space allocation.
- Set goals and deadlines for the department.
- Attach identifying tags to containers or mark them with identifying information.
- Monitor the facility to ensure that it remains safe, secure, and well-maintained.
- Oversee the installation of protective devices, such as bracing, padding, or strapping, to prevent shifting or damage to items being transported.

NABORS DRILLING USA LP, OKLAHOMA CITY, OK UNITED STATES
Derrick Hand, May 2006 – Aug 2008, May 2011 – Sep 2011

- Start and examine operation of mud pumps in order to ensure circulation and consistency of drilling fluid or mud in well.
- Inspect derricks, or order their inspection, prior to being raised or lowered.
- Control the viscosity and weight of the drilling fluid.
- Repair and maintain pumps, BOP stack, manifold, mud tanks, and related equipment.
- Supervise crew members, and provide assistance in training them.
- Prepare mud reports, and instruct crews about the handling of any chemical additives.
- Work with emulsifiers, caustics, and other chemical additives.

OKLAHOMA STATE UNIVERSITY ATHLETIC DEPT., STILLWATER, OKLAHOMA UNITED STATES
Undergraduate Asst Coach, Jan 2010 – May 2011

- Help plan, organize, and conduct practice sessions.
- Help plan and direct physical conditioning programs that will enable athletes to achieve maximum performance.
- Help instruct individuals or groups of sports rules, strategies, and principles.
- Adjust coaching techniques, based on the strengths and weaknesses of athletes.
- Help develop and arrange competition schedules and programs.
- Organize and string together raw practice and game footage.

OKLAHOMA STATE UNIVERSITY AG EXTENSION, STILLWATER, OKLAHOMA UNITED STATES
Agriculture Specialist, Aug 2008 – Jan 2010

- Collect information about soil or field attributes, yield data, or field boundaries.
- Document and maintain records of precision agriculture information.
- Compare crop yield maps with maps of soil test data, chemical application patterns, or other information to develop site-specific crop management plans.
- Recommend best crop varieties or seeding rates for specific field areas, based on analysis of geospatial data.
- Process and analyze data from harvester monitors to develop yield maps.
- Adjust, repair, and service farm machinery and notify supervisors when machinery malfunctions.
- Irrigate soil, using portable pipes or ditch systems, and maintain ditches or pipes and pumps.
- Mix specified materials or chemicals, and dump solutions, powders, or seeds into planter or sprayer machinery.
- Operate or tend equipment used in agricultural production, such as tractors, combines, and irrigation equipment.

EDUCATION

OKLAHOMA STATE UNIVERSITY, STILLWATER, OKLAHOMA UNITED STATES
Completed coursework towards Petroleum Geology and Marketing

WESTERN OKLAHOMA STATE COLLEGE, ALTUS, OKLAHOMA UNITED STATES
Associates of Science, May 2008

ALTUS HIGH SCHOOL, ALTUS, OKLAHOMA UNITED STATES
High School Diploma, May 2005

- I was an officer in my local FFA chapter.
- I lettered in academics, football and wrestling.
- I was a member of the Altus High School football team that maintained the highest cumulative GPA in the state.
- I attended Western Oklahoma State College on scholarship.

ADDITIONAL SKILLS

- I am extremely proficient with computers and many computer programs including: SAP, and MS Office products.
- I am CPR and AED certified by the American Heart Association.
- I am HAZWOPER Awareness certified.