

cody thompson

Thornton, CO

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WORK EXPERIENCE

independant contractor

kirby co. - Fort Collins, CO - August 2014 to December 2014

Responsibilities

Travel door to door and demonstrate product for willing individuals. Explain product step by step for customer. Give the product value and get customer involved and interested in product. Work with customer with his/her budget to find affordable rate to pay for product. Figure interest rates and monthly payments for customers purchase.

Accomplishments

This job had a huge impact on my entire sales career and my mind set towards sales. It has taught me that positivity and motivation are key in getting people interested and curious about what your selling. Without positivity and motivation the customers would lose interest and not buy product It has helped show me that no matter what, you will always be making an impact in someones life by selling them your product.

Skills Used

Postitivity, motivation, determination, and positive thinking.

Marketing Consultant

mind over media - Arvada, CO - February 2014 to July 2014

Responsibilities

Contact members of the local chambers of commerce and local B.N.I members and explain service. Contact local buisness owners about our service and what we could do for that company and the costumers of said company.

Accomplishments

Talking to high up people from citys/countys in a postive, respectful, and profesional manner.

Skills Used

Problem solving, determination, and positivity

Sales Associate/Customer Service

subscriber services inc. - Arvada, CO - June 2013 to December 2013

Responsibilities

Recieved calls from customers inquiring about our service. Directed customers questions towards the right department or answer myself. Record sales data. Record any comments or complaints from costumers.

Accomplishments

I learned how to positively deal with negative or rude costumers in correct way.

Skills Used

Determination, respect, compasion.

Sales Representative

zuni telesales - Westminster, CO - February 2013 to April 2013

Responsibilities

Explained product over the phone to potential customers. Compared pros and cons of having vs Not having product. Recorded data from sales onto sales sheet.

Accomplishments

Learned how to speak to new people that I dont know and how to get people Interested In our product.

Skills Used

Patience, determination, and responsibility.

cook

olde philly towne - Broomfield, CO - 2012 to 2013

Responsibilities

Prepped food for the day. Set up griddles for day. Cook sandwiches to customers specifications.

Accomplishments

This was my first job and taught me the difference between a career and a job.

EDUCATION

Westminster high school - Westminster, CO

2009 to 2013

SKILLS

hard working, optimistic, positive, motivated, determined, reliable, and consistent

CERTIFICATIONS

cpr/first aid

January 2013 to January 2015

Certified in cpr/first aid, bloodborne pathogens, and AED.

ADDITIONAL INFORMATION

Completed 3/4ths of serve-safe courses.