

Ashley Detoll

Accounts Manager - STREAMLINE NATIONAL LIGHTING & ELECTRICAL SUPPLY

Lindenhurst, NY

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Authorized to work in the US for any employer

WORK EXPERIENCE

Accounts Manager

STREAMLINE NATIONAL LIGHTING & ELECTRICAL SUPPLY - Ronkonkoma, NY - 2014 to Present

Local and national lighting and electrical supply network for residential, commercial, and industrial lighting and electrical needs

Key Contributions:

- Coordinate on-the-ground logistics of all orders via facilitating all shipping, returns and replacement of items, processing invoices and billing, and recording daily progress via Epicor Computer Software System
- Manage all in-house sales and external communications with retailers via high-quality customer service
- Generate new business, quote prices, and expedite logistical inquiries via multi-channel outreach

Internet Sales

SATCO PRODUCTS - Edgewood, NY - 2012 to 2014

Internet Sales

National industry leader in lighting innovation and technology

Key Contributions:

- Coordinated on-the-ground logistics of 130,000+ orders annually via facilitating shipping, returns and replacement of items, cataloging invoices, and recording daily progress via Electronic Data Interchange
- Managed in-house sales and communications with 20+ online retailers (e.g. Amazon.com, Overstock.com) by delivering high-quality customer service and expediting logistical inquiries via multi-channel outreach

Judicial Law Clerk

FRENKEL LAMBERT WEISS WEISMAN & GORDON - Bay Shore, NY - 2012 to 2013

Top National law firm; achieves overwhelmingly successful results by providing high-quality representation via cutting edge case management technology

Key Contributions:

- Edited foreclosure affidavits for some of the largest and most prestigious companies in the United States via Lender Processing Services Desktop

Food Service Ambassador

GOOD SAMARITAN HOSPITAL MEDICAL CENTER - West Islip, NY - 2011 to 2012

Key Contributions:

- Managed high-volume daily meal service for hospitalized patients
- Ensured high-quality customer service by explaining and assisting with meal selections via computerized program,

delivering and retrieving meal trays and stocking floor nourishments, and cleaning and sanitizing work area, equipment and patient trays

- Implemented best practices, quality store operations and safety systems by complying with all rules and regulations of the

Suffolk County Department of Health, Good Samaritan Hospital Medical Center, and the Catholic Health Services of Long

Island

Barista

STARBUCKS COFFEE COMPANY - Massapequa, NY - 2010 to 2011

Key Contributions:

- Coordinated high-volume Front of House service; Expertly handcrafted deliciously perfect beverages
- Ensured high-quality customer service via connecting and creating moments that make a difference in each customer's day
- Implemented best practices, quality store operations and safety systems by complying with all rules and regulations of the

Nassau County Department of Health and Starbucks Coffee Company

Front Desk Manager

HOLIDAY INN HOTELS & RESORTS - Ronkonkoma, NY - 2005 to 2010

Employee of the Month

Key Contributions:

- Trained and Managed a team of 15+ front desk clerks
- Coordinated high-volume intake via Opera software; Ensured high-quality customer service
- Implemented safety systems by complying with all rules and regulations of the Department of Health, Holiday Inn Hotels & Resorts, and the InterContinental Hotels Group

Shift Manager

MCDONALD'S CORPORATION - West Islip, NY - 2003 to 2008

Key Contributions:

- Trained and Managed a team of 10+ crew members
- Directed all day-to-day business operations; Ensured high-quality customer service
- Implemented best practices, quality store operations and safety systems by complying with all rules and regulations of the

Suffolk County Department of Health and McDonald's Corporation

EDUCATION

Bachelor of Arts in Criminal Justice

STATE UNIVERSITY OF NEW YORK COLLEGE AT PLATTSBURGH - Plattsburgh, NY

Associates in Liberal Arts and Sciences

SUFFOLK COUNTY COMMUNITY COLLEGE - Brentwood, NY

ADDITIONAL INFORMATION

Technical Skills

Windows, Mac OSX, Linux, Microsoft Office Suite, Adobe Creative Suite, PeopleSoft Applications, Google Drive, Google

Docs, Databases (EDI, LPS Desktop, Opera, CRM software,) Epicor Computer Software System, Websites, Web-Based Research & All Social Media Platforms

12+ YEARS OF LEADERSHIP & MANAGEMENT, CUSTOMER SERVICE, SALES AND HOSPITALITY EXPERIENCE