

Ty Simmons

4594 S. Devinney Ct.

Morrison, CO 80465

(303) 697-0531

tysimmons04@comcast.net

Professional Summary

I have over 25 years of experience in business development in the financial services industry, real estate and management positions. My skill sets include comprehensive knowledge of insurance products, market trends and agent/broker placement and recruiting. I also have strong organizational and time management skills, and excellent interpersonal and client communication capabilities. I have extensive knowledge and experience in territory development and management, agent/broker development, agent/broker retention and public speaking.

Industry Experience

Tucker Advisory Group

Business Developer/Senior Recruiter

02/10 –Present

Littleton, CO

-Business development and recruiting for an Insurance National Marketing Organization in fixed annuities and fixed indexed annuities.

-Recruiting independent insurance agents, securities reps and money managers, providing marketing support and case design for new and existing agents.

-Increased overall new production by \$80 million in new sales from 2010-2014

Great Plains Appraisal Management LLC.

Manager of Broker Relations

10/98 –02/10

Morrison, CO

- Real Estate Broker recruiting and retention, scheduling, profit and loss management, payroll, software systems and management of state contractors servicing over 60 brokers.

Home choice/RentWay

Regional Manager

04/94 – 9/98

Denver, CO

- Regional Manager for portions of Denver, Colorado Springs, Pueblo and Canon City, CO.

Managed multiple profit centers including human resources, profit and loss statements, annual budget formulation, inventory management, product ordering, fleet management and coworker development.

Education

University of Phoenix and University of Alaska

Bachelor of Arts, Management

Industry Awards and Recognition

- Top Recruiter 2011, Tucker Advisors

- Top Management Council 1996, Home Choice

