

# Austin Olsen

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Address: 1838 Wilson Ct. Erie, CO 80516

## Education

- Central High School 2009 Graduate
- Tarrant County College
- Community College of Aurora

## Work Experience

### **March '14 – Present Shift Lead/Salesman The Farm/The Root Organic**

-Recruited for their training committee to develop a solid and cohesive training foundation and documentation because of my expertise of our product, and my joy and effectiveness when learning from and educating both our fellow team members, and our guests.

- Recruited for information gathering for their development of a class because of my fervor and enthusiasm as a trainer and my ability to quickly and accurately research what I don't know.

-Competently consulted with guests or patients about their personal needs. My knowledge of our products and my love of words allows me to interpret what best suits their individual needs or preferences. I am then able present desired information of why my recommendations will work the way they do, and on how to use them safely, comfortably, and effectively.

-Represented the company in multiple press interactions for the company, most notably interviewed in the HLN's The Social Life recent March 17<sup>th</sup> episode on their excursion to Boulder, CO.

-As a shift lead I was in charge of opening and closing the store, directing the work flow through out the store, investigating inventory inconsistencies, and taking special care of any unhappy guests.

### **August '13 – March '14 Sales Associate Essentia Natural Mattress Co.**

-Informed guests and clients on a healthier alternative product.

-Handled multi-thousand dollar sales of their product.

## Additional Skills:

- I enjoy soldering projects in my spare time, gaining me dexterity with small precision parts.
- Experience with microscopes from biology courses

**-----References-----**

**Rohinika Singh – Former Retail Outlet Director of The Farm**

**Katie Clifford – Former General Manager of The Farm**

**Rori Wootan – Assistant Manager of The Farm**