

JANNA BLANTER

<http://www.linkedin.com/in/jannablanter>

719-579-6570

jblanter@yahoo.com

Energetic, results-oriented MBA/CPA, capable of building and managing focused teams and providing strategic leadership in Fortune 500, high growth entrepreneurial and non-profit environments. Possesses practical knowledge in corporate finance and capital markets. Strong financial planning and analytical skills. Effective public speaker and strong relationship builder, able to develop consensus with key internal and external decision makers. Demonstrates broad-based strengths in:

Strategic Planning / Budgeting / Forecasting / Mergers & Acquisitions / Due Diligence / Integration / GAAP & SEC Financial Reporting / Treasury Management

PROFESSIONAL EXPERIENCE

NBH Bank, N.A. Greenwood Village, Colorado

SVP/Senior Credit Approval Officer Energy 5/2013 – 5/2014

Credit structuring, analysis and approval of transactions across the entire spectrum of the energy industry including E&P producers, midstream operators, and service sector participants. NBH is a bank holding company created to build a community bank franchise, currently operating a network of 101 full-service banking centers in Colorado, Kansas City and Texas under the following brand names: Bank Midwest, Community Banks of Colorado, and Hillcrest Bank.

Financial Management Consultant 4/2003 - 5/2013

Financial consulting practice in the areas of business planning, financial management, turnarounds, forensic accounting and expert testimony in litigation. FDIC clearance and investigative / loan review experience of failed financial institutions. Clients also include small and medium size companies in a variety of industries including service as contract CFO for a non-profit professional performing arts organization.

Financial management accomplishments include:

- Established banking relationship for all services including line of credit, merchant and direct deposit; Oversaw all cash management activities, bank reconciliations, collections and payroll function for over 100 employees;
- Coordinated with external auditors who issued an unqualified opinions upon completion of the year end audits
- Developed multi-year budgets, financial policies and procedures which were adopted by the Board of Directors and oversaw preparation of all compliance and financial reporting
- Identified strategic initiatives and developed the plan for implementation together with detailed business plans presentation for internal and external stakeholders

DUKE ENERGY Houston, Texas

Director, Credit Operations 1/2001 – 3/2003

Manager, Credit Risk 4/2000 – 12/2000

Directed operations of credit department responsible for energy trading credit risk management: daily exposure review, cash collateral margin analysis, credit enhancement procurement, customer agreement negotiation, accounts receivable monitoring, financial analysis and credit scoring of existing and potential new customers. Cash flow evaluation based upon oil & gas reserve reports.

Accomplishments include:

- Successfully established leadership credibility which was key to the effective implementation of operating policy within the department and developed operating policy manual
- Primary point person for corporate credit issues in various work out situations such as PG&E bankruptcy, Nevada Power FERC litigation and served as company's representative on creditors' committee in Enron bankruptcy proceedings
- Served as a member of acquisition due diligence team; responsible for external customer contact for problem resolution and contract negotiation
- Identified staffing needs and hired three additional analysts to manage daily workload of 900 active counterparties; organized and oversaw the project of improved records management
- Improved effectiveness of communication of the credit department's objectives to all other areas of the organization, prepared and conducted training sessions / presentations on credit risk management and corporate credit policy

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BANK OF SCOTLAND Houston, Texas
Vice President Energy Group 1992 – 1999
Assistant Vice President 1988 - 1992
Banking Officer 1984 - 1988

Business development: researched and identified potential prospects, responsible for development and delivery of introductory presentations. Complete credit analysis: financial analysis, modeling of cash flows based upon reserve reports, due diligence. Loan portfolio included energy companies involved in exploration and production, refining, pipelines and retail segments of the energy industry, utilities, general and specialty retailers, real estate developers and manufacturers.

Accomplishments include:

- Consistently contributed to profitability and growth by identifying and developing approximately 30% of annual new business relationships of Houston loan production office exceeding objectives in both volume of new business and income goals
- Demonstrated effective negotiating skills participating in structuring of a wide array of domestic and international corporate, acquisition and project financings
- Successfully coordinated external/internal consultants and attorneys in project oriented environment of contract negotiations for credit agreements, supporting documentation, restructuring and workouts
- Successfully trained analysts who were subsequently promoted to officers
- Customers included E&P companies, natural gas pipelines, refiners / retailers / convenience store operators, fast food and casual dining franchise operators, specialty retailers, manufacturers and mortgage lenders

Van Schaack & Company Houston, Texas
Branch Manager 1984

Managed operations of seven person branch office for a residential mortgage lender

Realty Mortgage Company Houston, Texas
Manager of Loan Closing 1983 – 1984

Set up and managed loan closing department of startup mortgage lender

ADDITIONAL QUALIFICATIONS / EDUCATION

PROFESSIONAL LICENSE

Certified Public Accountant Texas

EDUCATION

Master of Business Administration (1996 University of Houston)

Bachelor of Accountancy (1992 University of Houston)

Bachelor of Business Administration Finance (1982 University of Houston)

PROFESSIONAL DEVELOPMENT

Women's Director Development Program, 2003 Kellogg School of Management Northwestern University

BOARD AFFILIATION

Member 2003-2012, chair 2006, Utilities Policy Advisory Committee, permanent committee appointed by City Council of Colorado Springs to provide input in its oversight of Colorado Springs Utilities, a municipal utility providing natural gas, electric, water and wastewater services to 569,000 customers in the Pikes Peak region

ADJUNCT FACULTY

Webster University (Finance and Accounting), Colorado Technical University (Business Ethics, Finance and Accounting), Pikes Peak Community College (Accounting), San Jacinto Community College (real estate finance)

FOREIGN LANGUAGE Russian

TECHNICAL SKILLS

Proficient in Microsoft Office Suite: advanced Excel, Word, Powerpoint, Outlook, Access Quickbooks, Great Plains, in-house proprietary financial and risk management software

VOLUNTEER ACTIVITIES

Broadmoor Skating Club, Committee chair (tests and competition), US Figure Skating, Silver test judge UH Alumni Organization (Life Member) Past President, CBA Alumni Organization