

# CADE WILLIAMS

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**HIGH ENERGY, DRIVEN OPERATIONS, LOGISTICS AND DISTRIBUTION PROFESSIONAL WHO EXCEEDS AT GOALS, PURSUING EXCELLENCE AND EXECUTION AT ALL LEVELS . DEPENDABLE AND RELIABLE TAKE CHARGE INDIVIDUAL CAPABLE OF MULTI-TASKING, ATTENTION TO DETAIL IN FAST PACED WAREHOUSE AND FREIGHT ENVIRONMENTS, WITH EMPHASIS ON CUSTOMER FOLLOW THROUGH, AND A WORK ETHIC CENTERED AROUND UNDER PROMISE AND OVER DELIVER. PERSONALLY ORIENTED TO ALWAYS PLACING ETHICS, THE CUSTOMER, AND OUTSTANDING SERVICE ABOVE PERSONAL GAIN.**

## Qualifications

An overachiever, problem solver and dynamic individual in the Shipping, Distribution, Logistics, and Material Handling sector, with the aptitude and logic skills to adapt and innovate in any situation. Heavy emphasis on relationships with clients, organization, task management, and exemplary follow up and follow through. Accomplished operations professional who thrives in opportunities to organize and create efficiency, and engage new opportunities at any turn.

*Key skills include:*

- ◆ **Operational Efficiency:** Always looking for new and innovative ways to find methodologies and practices to reduce waste, inefficient labor, improve processes, and increase gross margins.
- ◆ **Innovation:** Creative problem solver with ability to think “outside the box”, creatively overcome obstacles, and expand business by uncovering low hanging fruit and logistics efficiency.
- ◆ **Just in Time Fulfillment:** A resoundingly strong understanding of the value of prompt, timely, and efficiency in Just in Time Inventory protocols .
- ◆ **Technology Driven:** Experienced with MS Office, POS Systems, Logistics and Freight Management Software, Fulfillment Software, Inventory ERP and Management Platforms.

## Experience

### **STAT Rx**

#### ***Receiving Manager***

*Gainesville, GA*

*(07/11 – 12/13)*

Responsible for receiving and inventory of extensive array of controlled pharmaceutical SKU's, in a tightly controlled FDA/DEA Class I distribution facility. Timely and precise order filling and fulfillment in a zero tolerance environment. Managed Shipping, documenting, and invoicing of Schedule II and III controlled substances via UPS Supply Chain platform. Reported to senior management with observations about efficiency improvement, Federal compliance, and quality control initiatives. Worked collaboratively with subordinate team members to insure a zero defect product and delivery.

### **Cable Connections**

#### ***Cable Installation Technician***

#### ***On-Call Field Supervisor***

*Cumming, GA*

*(03/06 – 07/11)*

Installation and disconnection of high volume residential CATV services. Managed service calls and troubleshooting of residential and commercial locations, insuring timely response times and satisfactory resolutions. Installation and troubleshooting of Ethernet and LAN based broadband internet connections. Dispatch and routing of technician staff and team, including route optimization and budgeted hours efficiency. End user customer service assurance, account resolution, and month end management of payroll and billing on behalf of contractor to CATV / Internet provider.

**Living Art Landscaping**

*Gainesville, GA*

***Landscape Foreman***

*(01/04 – 03/06)*

Service Industry supervisor overseeing multiple service locations and the necessary staff, labor hours, and equipment for successful weekly completion of contracted requirements. Responsible for right sizing of equipment, efficiency in routing, allocation of budgeted labor hours, gross margin costs and reduction, and monthly account billing and itemization. Managed installation of new landscapes, including plant material requisitions, ordering and allocation. Managed job budgets, direct labor hours, and worked with clients to achieve above average scores on quality assurance property reviews.

**Zaxby's**

*Loganville, GA*

***Owner / Operator / Franchisee***

*(02/01 – 01/04)*

Managed a trio of Zaxby's franchises as owner operator. From establishment to successful store opening, green fielded new locations and brought them online as active profit centers for these corporate and franchisee co-owned locations. Responsibilities spanned the entire range of proprietor from food quality, ordering, staffing, environmental and code compliance, sanitation, to end user customer experience satisfaction.

**Education**

**High School**

**Graduate - 1995**

North Hall High School

**SOFTWARE:**

*MS Office, Excel, Word, Outlook, ERP Great Plains*