

Lawrence Daniel

Saint Charles, MN

Work Experience

General laborer

Aerotek-Brooklyn Center, MN

February 2012 to November 2025

- Performed a variety of physical labor tasks, including lifting heavy objects, operating machinery, and using hand tools
- Maintained cleanliness and organization of work area to ensure a safe and efficient working environment
- Assisted with the setup and breakdown of equipment for construction projects or events
- Collaborated with team members to complete projects within specified deadlines
- Loaded and unloaded materials onto trucks or other vehicles for transportation to job sites
- Adhered to all safety protocols and regulations while performing job duties
- Communicated effectively with team members regarding task progress or any issues that may arise
- Maintained accurate records of work performed including hours worked, materials used, etc
- Provided support during demolition activities by removing debris/waste material from worksites
- Collaborated with team members to troubleshoot and resolve any technical problems that may arise
- Maintained a positive attitude and strong work ethic while working in various weather conditions

Dishwasher

Bucca dippepos-Maple Grove, MN

May 2008 to 2011

- Efficiently operated commercial dishwasher, ensuring clean and sanitized dishes for the restaurant
- Maintained a high level of cleanliness in the dishwashing area, following health and safety regulations
- Managed large volumes of dirty dishes, utensils, and glassware during peak hours
- Sorted and organized dishes for efficient washing and storage
- Collaborated with servers to ensure timely availability of clean dishes for service
- Followed proper procedures for handling delicate or expensive items to prevent breakage or damage
- Kept track of inventory levels for cleaning supplies and notified management when restocking was necessary
- Worked efficiently under pressure in a fast-paced environment to meet customer demands
- Maintained a positive attitude and strong work ethic throughout each shift
- Adhered to company policies regarding personal hygiene and appearance standards at all times
- Communicated effectively with team members to coordinate dishwashing duties during busy periods
- Ensured that all washed items were properly dried before being stored away or used again in service

Telemarketer

Kirby vaccums-Burnsville, MN

June 2004 to August 2008

- Generated leads and secured sales through outbound telemarketing calls
- Built strong relationships with customers, addressing their needs and providing product information to drive sales

- Utilized CRM software to track customer interactions, update contact information, and manage follow-up activities
- Collaborated with the marketing team to develop targeted scripts and call lists for specific campaigns
- Maintained accurate records of all calls made, including details of conversations and outcomes
- Provided exceptional customer service by promptly resolving issues or escalating them to the appropriate department
- Participated in ongoing training sessions to enhance product knowledge and improve sales techniques
- Adhered to company policies and procedures while conducting telemarketing activities
- Contributed ideas for process improvements that resulted in increased efficiency within the telemarketing department
- Assisted in market research efforts by gathering feedback from potential customers during phone surveys
- Worked collaboratively with team members to achieve collective goals and meet performance metrics on a daily basis
- Managed a high volume of outbound calls per day while maintaining quality standards
- Demonstrated excellent time management skills by efficiently handling a large number of calls within designated timeframes
- Collaborated with the sales team to provide feedback on customer preferences and market trends
- Consistently met or exceeded daily, weekly, and monthly call volume targets
- Developed and maintained a comprehensive knowledge of products and services offered by the company
- Utilized persuasive language techniques to effectively communicate product benefits and features

Education

Generals (High school diploma)

Harmony learning center-Maplewood, MN

December 2012 to January 2013

Skills

- Hand tools |
- Assembly |
- Basic math |
- Attention to detail |
- English |