

Kyle Watkins
526 25th ST SW, Rochester, MN 55902
Cell: 507.258.0689 73kylejwatkins@gmail.com
Home: 507.258.4285

Professional Summary

Energetic Sales Associate with a solid understanding of retail industry. Excellent in customer service, communication & listening skills. Talented Sales Associate effective at multi-tasking and maintaining a friendly attitude under pressure. Efficiently build loyalty and long-term relationships with customer while consistently achieving sale goals. Successful at building a strong customer following thus increasing repeat business. Inventory management & merchandising experience. Driving professional for 3yrs

Skills

- * Customer service-oriented
- * People-oriented
- * Detail-oriented
- * Outstanding interpersonal skills
- * DOT Card 2015 to 2017
- * Sales experience
- * Data entry
- * Goal-oriented
- * Strong work ethic
- * Passed Back Ground

Work History:

HandiVan Transportation

From 2015 to 2017 working 24/7 fulltime
Transporting people to and from medical appointments on time.

Owner of Blinds Repair & More 03/2010 to 04/2014

- Build relationships with customers to increase likelihood of repeat business.
- Prioritized helping customers over completing other routine tasks in the store.
- Engaged with customers in a sincere and friendly manner.
- Responded to customer questions and requests in a prompt and efficient manner.
- Wrote sales slips and sales contracts.

Retail Sales 2/1994 to 02/2010

Hiller Carpets 2909 South Broadway

- Greet customers in a timely fashion while quickly determining their needs.
- Recommended merchandise to customer based on their needs and preferences.
- Responded to customer questions and requests in a prompt and efficient manner.
- Engaged with customer in a sincere and friendly manner.
- Completed all cleaning, stocking and organizing tasks in assigned sales area.

Education

High School Diploma:

John Marshall 1978 - Rochester, MN 55902

Kyle Watkins
526 25th St SW
Rochester, MN 55902